



## OUTSOURCING OF FREIGHT WAGONS

4<sup>th</sup> March, 2025

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## Section 1: Invitation for RFP

Date: -01-2025

**SUBJECT: REQUEST FOR PROPOSAL (RFP) FOR OUTSOURCING OF FREIGHT WAGONS**

- 1.1. In accordance with the advertisement on the subject published in the press as well as available on Pakistan Railways & PPRA websites, we now invite sealed Bids from the interested parties for taking part in the open competitive bidding for providing dedicated freight wagons for the transportation services in freight sector of Pakistan Railways.
- 1.2. To maximize its revenues through multiple dimensions, Pakistan Railways (PR) intends to invite private parties having relevant experience and expertise for outsourcing of commercial management of Freight wagons through one stage – two envelope proposal of nominated freight wagons of PR as under:

<b>GOODS STOCK</b>			
	<b>TYPE</b>	<b>Fit stock</b>	<b>Unfit stock to be maintained</b>
<b>OPEN</b>	ZBKC		
	ZBFC (large)		

**Note:** Pakistan Railways will only provide the existing stock, new stock cannot be provided.

- 1.3. Following proposed destinations are available for this service, or any other distance within 50 km beyond Lahore (LHR) in the up direction, subject to loading and unloading facility availability.:

**(COAL and CONTAINER) ZBKC and ZBFC (ZBFC will be allowed at unloading points where facility for unloading ZBFC is available)**

**(COAL) ZBKC**

S.No	Destination	Monthly committedtrips	ExpectedMonthly Loading Range (Wagons/Month)
1.	Karachi-FaisalabadDryPort-Karachi	4	120-132
2.	Karachi-ChichukiMalian-Karachi	4	120-132
3.	Karachi-JiaBagha-Karachi	4	120-132
4.	Karachi-Premnagar-Karachi	4	150-165
5.	Karachi-SDR-Karachi	4	120-132
6.	Karachi-Kundian-Karachi	4	120-132
7.	Karachi-Changa Manga-Karachi	4	120-132
8.	Karachi-Khewra-Karachi	4	120-132

(Container) ZBFC

S.No	Destination	Monthly committed trips	Expected Monthly Loading Range (Wagons/Month)
1.	Karachi-Premnagar-Karachi	4	150-165
2.	Karachi-QilaSattarShah-Karachi	4	120-132
3.	Karachi-Moghulpura-Karachi	4	150-165
4.	Karachi-JiaBagha-Karachi	4	150-165
5.	Karachi-FaisalabadDryport- Karachi	4	150-165
6.	Karachi-Kot Radha Kishan-Karachi	4	150-165
7.	Karachi-Khewra-Karachi	4	120-132
8.	Karachi-Changa Manga-Karachi	4	120-132

**Note:**

- a. The bid will be evaluated based on highest yield per wagon per annum for each party on the rate offered by the bidder subject to limitation of the yard to handle these trains.
- b. The parties will clarify in their bid if they are bidding for fit wagons or for unfit wagons. In case of, unfit wagons the party will bid after accounting for the expenditure and will also clarify the cost estimate.
- c. In case the party bid for the number of rakes which cannot be allocated for operational reason, the bid will be accepted to the extent of number of rakes which can be offered.
- d. The parties can bid for round trip destinations. Preference will be given if the unloading yards of down loads are same as loading yards. However, the bids will be evaluated in each case based on highest yield per wagon per annum.
- e. The bidder can bid for 4 rakes each from any two goods stock subject to maximum of 8 rakes from nominated goods stock to ensure diverse participation of bidders. However, the bidder can bid for additional 8 rakes from nominated stock. The bidder can however bid for minimum one rake. If the bidder is quoting for more than one stock, bidder must submit separate proposal for each stock.
- f. If more rakes are available subsequently, they can be allocated subject to the rates already offered in the bid rate and demand of the rakes is given by the party.
- g. If parties bid for multiple destination, provided they fall under normal route and does not involve diversion, the bid will be evaluated based on highest yield per wagon per annum.
- h. If more than one bid is received for one destination beyond the capacity of the terminal to handle these trains, the highest bid will be considered as the successful bid.
- i. The revenue for minimum trips will be based on offered rate per wagon per trip which will be guaranteed subject to placement.

- j. The viability of the bid submitted for each nominated goods stock will be decided by the constituted committee based on highest yield per wagon per annum.

**1.4 Allocation of rakes**

1.4.1 The rakes will be allocated based on number of wagons per train i.e. 35 ZBFC, ZBKC, 8-wheeler payload per train.

1.4.2 The wagon will be loaded up to maximum carrying capacity of the wagon which is 60 tons for ZBKC, ZBKH, 8-wheeler goods.

**1.5 Loading and Un-loading points**

1.5.1 The loading and unloading yards for the container will be as under:

<b>Loading yards</b>	<b>Unloading yards</b>
Port Qasim/QICT	Faisalabad Dry Port
Jumma Goth	Premnagar
Marshalling Yard Pipri	Qila Sattar Shah
SAPT	Jia Bagha
KPT( East wharf/West wharf)	Moghulpura
West wharf	Azakhel
KICT	
PICT	

1.5.2 The loading and unloading yards for coal will be as under:

<b>Loading yards</b>	<b>Unloading yards</b>
Marshalling Yard Pipri	Faisalabad Dry port
Qasim Rail Freight Terminal (QRFT)/Loadout Station (Subject to Availability)	Chichu ki Maliyan
	Jia Bagha
	Daudkhel
	Shadara
	Premnagar

- 1.6 The initial Freight Deposit Account (FDA) must be Rs 200 million. Throughout the contract period, the FDA must not fall below Rs 200 million at any time. In case the FDA falls below Rs 200 million, further booking of freight wagons for the bidder shall be stopped, and after 15 days' default, the performance bond and balance FDA amount shall be forfeited with termination of the contract.
- 1.7 A quarterly review of bidder shall be carried out after every three months on the performance of bidder in terms of number of trains sets/number of wagons loaded by contractor/bidder, as agreed upon in contract agreement. As a result of such review if the bidder has successfully loaded/unloaded the freight as per committed number of trips per month and wagons within due time given for loading/unloading the performance of bidder shall be considered satisfactory. In case of unsatisfactory performance, the termination clauses would ensue.
- 1.8 PR will endeavor to provide guaranteed "minimum number of trips per month and supply of minimum number of wagons per month" as mentioned in clause 1.3 above for each goods stock.
- 1.9 The bidders to provide revenue per wagon per trip basis to Pakistan Railways on the basis of committed trips/wagons for each destination subject to placement of wagons at loading point.
- 1.10 In case of any additional round trips by Pakistan Railways and loading of minimum committed wagons, over and above the minimum guaranteed trips/number of wagons committed per month, the party will be given 15% rebate in freight on such additional trips and the same

party will be bound to load. The rebate will however be given at the time of booking on the next trip after the completion of additional trip subject to verification by the originating division. The parties will in return expedite loading/unloading and make all out efforts to effectively utilize these wagons.

- 1.11 The party can bid for 4 rakes each from any nominated goods stock subject to maximum of 8 rakes from goods stock. However, the bidder can bid for minimum one rake. If the bidder bids for more than one goods stock, separate bids will be submitted for each goods stock along with bid security.
- 1.12. Private parties to ensure guaranteed loading / unloading time 6 hours for commodities at originating and destination station. If, however, the party fail to load/unload within the specified period demurrage/ wharfage will be levied as per commercial manual.
- 1.13 If however, the bidder fails to load within 6 hours from the time of placement, Railway reserve the right to utilize this rake for loading by any other party subject to demand and completion of the trip. However, application of demurrage will stop from the time the rake is utilized for loading by other party.
- 1.14 PR will allocate dedicated number of wagons and will form part of the contract.
- 1.15 If more than one party bids for same commodity train and different destinations, then the highest yield per wagon per annum will be declared as successful
- 1.16 PR will evaluate the bids and in general flat section will be preferred over gradient sections. The limitations of the PR in terms of capacity to haul loads on different sections will also be taken into consideration.
- 1.17 The stock allocated can be temporarily withheld by the client on account of any specific Government directions or for strategic needs. However, Payment of such period will not be charged.
- 1.18 The rates shall be revised with every across the board revision in rates by the PR
- 1.19 However, the existing special reduced rates applicable are as under:

**Coal**

<b>Commodity</b>	<b>From</b>	<b>To</b>	<b>Reduced TKM</b>	<b>Special reduced rate per ton</b>
Coal	KYC	FSDP	3.96	4420
		CCM	3.82	4645
		JBA	3.82	4550
		PNX	3.84	4505
		SDR	3.81	4680
		DKL	3.79	4985
		KDA	3.94	4805
		LLM	3.86	4995
		CGM	3.84	4415
		KWA	3.77	5245

**Container**

<b>Commodity</b>	<b>From</b>	<b>To</b>	<b>Type of stock</b>	<b>Reduced TKM</b>	<b>Special reduced rate per wagon</b>
Container	KYC	LHR area	ZBFC(s)	4.47	229610
			ZBFC(L)	3.46	254300

- 1.20 The monthly fuel price indexation will be made based on OGRA notification on 35% fuel component of the bid rate.
- 1.21 The Trip maintenance shall be the responsibility of contractor. The contractor shall be responsible for providing to CME/C&W, any equipment like Welding plants, portable jacks or any such equipment required for trip maintenance.
- 1.22 The procedure for open competitive bidding on the subject project is as under: -
- (i) The bids are called under single stage two envelop procedure.
  - (ii) Each bid shall contain two envelopes marked as “FINANCIAL PROPOSAL” and “TECHNICAL PROPOSAL” in bold and legible letters to avoid confusion.
  - (iii) Initially, only the envelope marked “TECHNICAL PROPOSAL” shall be opened.
  - (iv) The envelope marked as “FINANCIAL PROPOSAL” shall be retained in the custody of the procuring agency without being opened.
  - (v) PR (client) shall evaluate the technical proposal of the responsive bids as prescribed in the bid documents, without reference to the price and reject any proposal, which does not conform to the specified requirements.
  - (vi) After the submission of bids, no amendment/change/alteration would be allowed.
  - (vii) After the evaluation and approval of the technical proposal, the financial proposal of bids of technically unqualified bidders shall be returned unopened to the respective bidders.
  - (viii) After notifying the result of technical evaluation Pakistan Railways shall at a time within the bid validity period, publicly open the financial proposals of the **technically accepted bids only** on the notified date as per laid down rules.
  - (ix) The financial proposal of bids shall be opened publicly at the time, date and venue announced and communicated to the technically qualified bidders in advance.
- 1.23 Bid documents containing the following are hereby issued to firm(s) for submission duly filled in as per instructions specified in the Bid Documents:
- General 1: General Information
  - General 2: Litigation History
  - Section 2: Instructions to Bidders (including Data Sheet)
  - Section 3: Conditions of Contract
  - Section 4: Terms of Reference
  - Section 5: Appendices
- 1.24 The Technical Bid must be accompanied by a Bid Security (in the form and amount specified) in the data sheet and all other documents as stated in the Bid Documents and must be delivered at the address stated in Bid Documents by 4<sup>th</sup> March up to 1100 hours. Bids will be opened half an hour thereafter in the presence of Bidders or their authorized representatives who choose to attend.
- 1.25 It is mandatory for proposals to be prepared using Standard Forms of RFP. Any proposal not prepared according to prescribed format may be rejected. If any information required in the Forms is found missing or written elsewhere, no credit will be given in the relevant section of the evaluation.
- 1.26 The Bidders can be single entity or Joint Venture / consortium of national firms, with total number of firms in JV not more than three or a group of companies (sponsors). However, the sponsor must be the owner of group of companies or the group of sister companies under

the umbrella of sponsor.

- 1.27 Interested parties can download the bid documents from the website PAKRAIL.GOV.PK or PPRA.GOV.PK. However, the bids will be submitted only on payment of Rs.10,000 in favour of FA&CAO/Revenue. The bids will be submitted to:

Chief Marketing Manager, Pakistan Railways

Headquarter Office, Lahore

[Tel:042-99201665](tel:042-99201665)

- 1.28 Minutes of the pre-bid meeting will form an integral part of this RFP.



## Section 2: Instructions to Bidders

### 2.1. Definitions:

- 2.1.1 "Government of Pakistan" means the Government of Pakistan and all its associated departments, agencies, autonomous/semi- autonomous bodies, boards, universities and similar other organizations.
- 2.1.2 "Client" means Pakistan Railways
- 2.1.3 "Bidders" means any entity / firm / Joint venture of firms or group of companies that is participating in bidding procedure.
- 2.1.4 "Agreement" means the Agreement signed by the Client and the Bidders and all parts of Bid Documents.
- 2.1.5 "Data Sheet" means such part of the Instructions to Bidders used to reflect specific conditions.
- 2.1.6 "Instructions to Bidders" means the document, which provides Bidders with all information needed to prepare their Bids.
- 2.1.7 "Personnel" means professionals and support staff proposed / provided by the Bidders to perform the services.
- 2.1.8 "Services" or "assignment" means the work to be performed by the Bidders pursuant to the Agreement.
- 2.1.9 "Terms of Reference" (TOR) means the document included in the BID which explains the objectives, scope of work, activities, tasks to be performed, respective responsibilities of the Client and the Bidders.
- 2.1.10 "RFP" means the Request for Proposal issued by the Client for the selection of Bidders.
- 2.1.12 "Similar Assignment" means successfully completed assignments for providing door to door transportation services of containers & other general goods by railway or road. Using of Railway transit will get preference.
- 2.1.13 ZBKC means open top coal wagons with side wall for manual discharge with maximum weight condition of 60 tons each wagon.
- 2.1.4 ZBFC/L means container wagons with the capacity to load 3-TEUs or 1-FEU and 1-TEU with maximum weight condition of 60 tons each.
- 2.1.5 Trip means the wagons have after reaching at destination are again available for loading at loading point. Trip will be calculated based on 24 hours working.

### 2.2. Introduction

- 2.2.1 The Client named in the **Data Sheet** will select Bidders in accordance with the method of selection specified in the Data Sheet.
- 2.2.2 The Bidders are invited to submit a Bid for the service/services required for the assignment named in the Data Sheet.
- 2.2.3 Bidders should familiarize themselves with assignment conditions and take them into account in preparing their Bids. Bidders should contact the Client's representative named in the Data Sheet to obtain information regarding the assignment. Bidders should ensure that the official is informed well- ahead of time in case they wish to visit the Client.
- 2.2.4
  - (a) Bidders shall bear all costs associated with the preparation and submission of their Bids.
  - (b) The Client is not bound to accept any Bid, and reserves the right to annul the selection process at any time prior to Agreement award, without thereby incurring any liability to the Bidders.

## 2.3 Conflict of Interest

- 2.3.1 Government of Pakistan policy requires that Bidders provide professional, objective, and impartial advice and always hold the Client's interest's paramount, strictly avoid conflicts with other assignments or their own corporate interests and act without any consideration for future work.
- 2.3.2 Without limitation on the generality of the foregoing, Bidders, and any of their affiliates, shall be considered to have a conflict of interest and shall not be recruited, under any of the circumstances set forth below:

## 2.4 Conflicting relationships

- 2.4.1 A Bidder (including its Personnel and Sub- Bidders) that has a business or family relationship with a member of the Client's staff who is directly or indirectly involved in any part of (i) the preparation of the Terms of Reference of the assignment, (ii) the selection process for such assignment, or (iii) supervision of the Agreement, may not be awarded an Agreement, unless the conflict stemming from this relationship has been resolved in a manner acceptable to Pakistan Railways throughout the selection process and the execution of the Agreement.
- 2.4.2 Bidders have an obligation to disclose any situation of actual or potential conflict that impacts their capacity to serve the best interest of their Client, or that may reasonably be perceived as having this effect. Failure to disclose said situations may lead to the disqualification of the Bidders or the termination of its Agreement.

## 2.5 Fraud and Corruption

- 2.5.1 PR requires Participant Bidders to adhere to the highest ethical standards, both during the selection process and throughout the execution of an agreement. In pursuance of this policy of Pakistan Railways.
- (a) Defines, for the purpose of this paragraph, the terms set forth below:
- (i) "Corrupt practice" means the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence the action of a public official in the selection process or in agreement execution;
  - (ii) "fraudulent practice" means a misrepresentation or omission of facts in order to influence a selection process or the execution of agreement;
  - (iii) "Collusive practices" means a scheme or arrangement between two or more Bidders with or without the knowledge of the Client, designed to establish prices at artificial, noncompetitive levels;
  - (iv) "Coercive practices" means harming or threatening to harm, directly or indirectly, persons or their property to influence their participation in a procurement process, or affect the execution of agreement.
- (b) Will reject a Bid for award if it determines that the Bidders recommended for award has, directly or through an agent, engaged in corrupt, fraudulent, collusive or coercive practices in competing for the agreement in question;
- (c) Will debar a Bidder, including declaring the Bidder ineligible, either indefinitely or for a stated period of time, to be awarded an agreement if at any time it determines that the Bidder has, directly or through an agent, engaged in corrupt, fraudulent, collusive or coercive practices in competing for, or in executing the agreement.
- (d) The bidder is required to sign the integrity pact.

## 2.6 Eligibility of Bidders

- The bidders may be a single corporate entity or a group of companies (“Sponsors”) registered as transporter or end user requiring the services of transportation.
- However, the sponsor must be the owner of the group of companies or the owner of the sister companies participating under the umbrella of sponsor.
- The single entity must be registered and established under Companies Ordinance 1984.
- The term bidders used hereinafter would apply to both, a single entity or a Sponsor.
- The bidders shall submit a Power of Attorney duly attested by Notary Public.

Bids submitted by a consortium shall comply with the following additional requirements:

- (a) The bid shall contain information required for each member of the consortium;
- (b) The bid shall include a description of the roles of individual members as per required format.
- (c) Members of the Consortium shall nominate one member as the ‘Lead Consortium Member’. The nomination(s) shall be supported by a Power of Attorney as per the required format, signed by all the members.
- (d) Any entity, which has been barred by law or by PR, or has been blacklisted by PR from participating in projects in Pakistan, would not be eligible to submit the bid, either singly or in a consortium.
- (e) All members of the consortium shall either be registered as transporter or end user requiring the services of transporter.

**2.7 Pre-bid Meeting:**

Pre-bid meeting will be held before opening of the bids as intimated in the advertisement. Participation of all intended bidders in this meeting is encouraged. This meeting will be aimed at providing an opportunity to the bidders for seeking any clarifications or explanations on the bid documents, scope of services to be provided, bidding process or any other matter important to the bidders.

In the interest of productiveness of the pre-bid meeting the bidders are requested, as far as possible, to submit any questions in writing, to reach the office of Chief Marketing Manager, Pakistan Railways, headquarter office, Lahore not later than three working days before the date of meeting. Minutes of the meeting, including the text of the questions raised and the responses thereof shall be transmitted to all shortlisted bidders. The minutes of pre-bid meeting will be uploaded on PPRA website. Following points are added as a result of pre-bid conference.

**2.7.1 Roles and Responsibilities**

<b>S.NO.</b>	<b>PAKISTAN RAILWAYS</b>	<b>SUCCESSFUL BIDDER</b>
<b>1.</b>	<b>Access of land for stacking purpose subject to availability on goods on ground basis</b>	<b>Demand of cargo</b>
<b>2.</b>	<b>Placement of wagons at loading/unloading points</b>	<b>Loading</b>
<b>3.</b>	<b>Removal of wagons at loading/unloading points</b>	<b>Unloading</b>
<b>4.</b>	<b>Formation</b>	<b>Marketing</b>

5.	<b>Fitness and supply of dedicated number of wagons</b>	<b>Guaranteed revenue subject to placement.</b>
6.	<b>Provision of fit locomotive</b>	<b>Indemnity against damages to wagons</b>
7.	<b>Movement from originating to destination station</b>	<b>Cargo transportation up to loading point and from unloading point to the destination (First mile and last mile).</b>

## 2.8 Proposal Validity

The **Data Sheet** indicates how long Bidders' Bid must remain valid after the submission date. In exceptional circumstances, prior to expiry of the original bid validity period, the Client may request that the bidders extend the period of validity for a specified additional period which shall in no case be more than the original bid validity period. The request and the responses thereto shall be made in writing. A bidder may refuse the request for which his Bid Security will not be forfeited. A bidder agreeing to the request will not be required or permitted to modify his bid, but will be required to extend the validity of his Bid Security for the period of the extension.

## 2.9 Clarification and Amendment of RFP Documents

- 2.9.1 Bidders may request a clarification regarding any part of the Bid documents up to the number of days indicated in the Data Sheet before the Bid submission date. Any request for clarification must be sent in writing, or by standard electronic means to the Client's address indicated in the Data Sheet. The Client will respond in writing, or by standard electronic means. Should the Client deem it necessary to amend the Bid Documents as a result of a clarification, it shall be done following the requisite procedure. Minutes of the pre-bid meeting will be made part of the RFP document for clarity.
- 2.9.2 At any time before the submission of Bid, the Client may amend the Bid Documents by issuing an addendum in writing or by standard electronic means. The addendum shall be sent to all Bidders and will be binding on them. Bidders shall acknowledge receipt of all amendments. To give Bidders reasonable time in which to take an amendment into account in their Bids the Client may, if the amendment is substantial, extend the deadline for the submission of Bids.

## 2.10 Preparation of Proposal

- 2.10.1 The Bid, as well as all related correspondence exchanged by the Bidders and the Client, shall be written in the language (s) specified in the Data Sheet.
- 2.10.2 Material deficiencies in providing the information required/requested may result in rejection of a Bid.

## 2.11 Bid Security

- 2.11.1 Each Bidder shall furnish a Bid Security in the amount stipulated in the Data Sheet along with financial proposal
- 2.11.2 The Bid Security shall be in the form of Deposit at Call issued by a Scheduled Bank of Pakistan in favor of the FA&CAO/Revenue valid for a period 28 days beyond the Bid Validity date.
- 2.11.3 Any Bid not accompanied by an acceptable Bid Security shall be rejected by the Client as non-responsive.
- 2.11.4 The Bid Securities of unsuccessful Bidders will be returned as promptly as possible, but not later than 28 days after the expiration of the period of Bid Validity.

2.11.5 The Bid Security of the successful Bidders will be returned when the Bidder has furnished the required Performance Guarantee and signed the Contract Agreement.

2.11.6 The Bid Security may be forfeited and bid will be rejected:

(a)

- (i) if the bidder is issued Letter of Acceptance and he refuses to start service
- (ii) If the bidder withdraws his bid during the period of Bid validity.

(b) In the case of successful Bidder, if he fails within the specified time limit to:

- (i) Furnish the required Performance Guarantee;
- (ii) Or sign the Contract Agreement.

## **2.12 Performance Guarantee**

The successful bidders shall furnish to the Client a Performance Guarantee in the form of a Pay Order (not a Bank Guarantee) and the amount stipulated in the Data Sheet within a period of 15 days after the receipt of the Letter of Acceptance. However, if the bidder deposits performance guarantees and fails to start work or sign agreement, his performance guarantee may be forfeited and the bidders may not be allowed to take part in future bidding.

## **2.13 Staff and Machinery**

2.13.1 The Bidders are required to provide the list / details of Key staff / personnel to be deployed for this assignment.

2.13.2 The Bidders are required to provide the list / details of machinery / equipment/gadgets etc.

## **2.14 Technical Proposal Format and Content**

2.14.1 The Technical Proposal shall be prepared keeping in view the required standards as stipulated in technical evaluation criteria given in "Appendix-C". The technical proposal will be submitted under format given in "Appendix-A".

2.14.2 The Technical Proposal shall not include any financial information. A Technical Proposal containing financial information may be declared non-responsive.

## **2.15 Financial Proposal**

The Financial Proposal shall be prepared using the attached Standard Forms. It shall list all costs associated with the assignment.

## **2.16 Payment**

2.16.1 The amount due will be paid as per the relevant clause of conditions of contract. All payments will be made in Pak Rupees.

## **2.17 Taxes**

The bidders shall be responsible, at all times, for payments, of any/all applicable taxes and provision of evidence to Pakistan Railways.

## **2.18 Submission and Receipt of Proposal**

2.18.1 The original Bid shall contain no inter-lineation or overwriting, except as necessary to correct errors made by the Bidders themselves. The person who signed the Bid must initial such

corrections.

- 2.18.2 An authorized representative of the Bidder shall initial all pages of the original Bid. The authorization shall be in the form of a written power of attorney accompanying the Bid or in any other form demonstrating that the representative has been duly authorized and competent to sign.
- 2.18.3 The Bids and the number of copies shall be sent to the addresses indicated in the Data Sheet. All required copies of the Bid are to be made from the original. If there are discrepancies between the original and the copies, the original governs.
- 2.18.4 The original and all copies of the Bid shall be placed in a sealed envelope clearly marked "BID DOCUMENTS". The envelope should also bear the address and title of the Assignment. The Client shall not be responsible for misplacement, losing or premature opening if the outer envelope is not sealed and/or marked as stipulated. This circumstance may be case for Bid rejection.
- 2.18.5 The Bids must be sent to the address/addresses indicated in the Data Sheet and received by the Client not later than the time and the date indicated in the Data Sheet, or any extension granted thereof. Any Bid received by the Client after the deadline for submission shall be returned unopened.

## **2.19 Procedure for opening of bids**

- 2.19.1 The Client will open the Bids in the presence of Bidders or their authorized representatives who choose to attend, at the time, date and location stipulated in the **Data Sheet**.
- 2.19.2 The Bidders or their representatives who are present shall sign a register evidencing their attendance.
- 2.19.3 The Bidders name, total Bid price, the presence or absence of Bid Security and such other details as the Client may consider appropriate, will be announced by the Client at the opening of Bids.
- 2.19.4 As a first step all bids will be checked in regard to their responsiveness as per Appendix-B.

## **2.20 Correction of Errors**

Bids determined to be substantially responsive and explicit will be checked by the Client for any typographical/arithmetical errors. Errors will be corrected by the Client as follows:

"Where there is a discrepancy between the amounts in figures and in words, the amount in words shall govern"

## **2.21 Evaluation of Technical Proposal**

The evaluation committee shall evaluate the Technical Proposals based on their responsiveness to the Terms of Reference, applying the evaluation criteria, sub-criteria, and point system specified in Evaluation Criteria given in Appendix-C and each responsive Proposal will be given a technical score. A Proposal shall be rejected at this stage if it does not respond to important aspects of the RFP, and particularly the Terms of Reference or if it fails to achieve the minimum technical score indicated in the Evaluation Criteria.

## **2.22 Public Opening and evaluation of financial proposals**

- 2.22.1 After the technical evaluation is complete the Client shall notify in writing to Bidders who have secured the minimum qualifying marks, the date, time and location for opening the Financial Proposals. Bidders' attendance at the opening of Financial Proposals is optional. The opening date shall be set to allow interested Bidders sufficient time to decide for attending the opening.

2.22.2 Financial Proposals shall be opened publicly in the presence of the bidders' representatives who choose to attend. The name of the bidders, and the technical scores of the bidders shall be read aloud. The Financial Proposal of the Bidders who met the minimum qualifying mark will then be inspected to confirm that they have remained sealed and unopened. These Financial Proposals shall be then opened, and the total prices read aloud and recorded.

### **2.23 Confidentiality**

Information relating to evaluation of Proposals and recommendations concerning awards shall not be disclosed to the bidders who submitted the Proposals or to other persons not officially concerned with the process, until the publication of the award of Agreement. The undue use by any bidder of confidential information related to the process may result in the rejection of its Proposal

### **2.24 Notification of Award**

2.24.1 Prior to expiration of the period of bid validity prescribed by the Client, the Client will notify to the successful bidders in writing ("Letter of Acceptance") that his Bid has been accepted. This letter shall name the sum which the Bidders will pay to the Client in consideration of the provision and completion of the Services by the Bidders as prescribed by the Contract. However, commencement of freight trains operations will be started after signing of the contract between Pakistan Railways and the bidder.

2.24.2 No Negotiation with the bidders shall be permitted, however, Client may have clarification meetings to get any item clarified.

2.24.3 The notification of award and its acceptance by the bidders will constitute the formation of the Contract, binding the Client and the bidders till signing of the formal Contract Agreement as per standard format at Appendix-E.

### **2.25 Commencement of Assignment**

The Bidders, whose bid is accepted, will be required to commence the assignment within 30 days, specified in the Letter of Acceptance, failing which the Client shall forfeit the performance security of the bidders and cancellation of bid/contract.

### **2.26 Malpractice or Unsatisfactory Performance**

If Pakistan Railways has ever declared a Bidders defaulter and/ or blacklisted, his Bids will be rejected by the Client.

### **2.27 Default**

If a Bidders had any contract with Pakistan Railways and he defaulted in that contract, his Bid will be rejected by the Pakistan Railways, no matter whether he has been declared defaulter or not.

## Form General – 1: General Information

DESCRIPTION		Remarks
1	Name of Firm with complete registration details + NTN and should be filer with FBR.	
2	Type of Organization and Present business	
3	Past experience of similar business	
4	Office address in Pakistan	
5	Telephone & Fax No.	
6	Office Address:-	
7	E-mail and website	
8	Place and year of Incorporation/Registration	
9	Person to be contacted cell No.	
10	Annual turnover of the firm along with the Bank and Income Tax statement and audited reports for the last three 3 years	
11	The Bidders are required to provide accurate information on any litigation or arbitration, arising out of the assignments completed or in progress over the last five years in the manner as prescribed in the Form General-2.	
12	Certificate/Affidavit that the firm is not blacklisted by any Government Department/ Authority.	

13	No default certificate showing that the party is not defaulter of any Government/Semi-Government or Government or Private Organization.	
14	Power of Attorney To sign the Bid (in case of representative).	

### (Instructions to Bidders)

Paragraph Reference	
2.2.1	<p><b><u>Name of the Client:</u></b> Chief Marketing Manager, Pakistan Railway (PR), Headquarters, Lahore. 042-99201665</p>
1.2	<p><b><u>Method of Selection:</u></b> The Client will determine whether each bid is substantially responsive to the requirements of the Bidding Documents or not. If a bid is not substantially responsive, the technical evaluation will be done for the responsive bids only. Non responsive bids will be rejected and returned to the bidders before starting technical evaluation. Financial bids will be opened for the bidders who are technically qualified as per criteria given in Annexure-D. The assignment will be awarded to the technically qualified bidders having highest financial offer which should be more than the Railway earning and highest yield per wagon per annum for the offered destination.</p>
2.2.2	<p><b><u>Name of assignment is:</u></b> <b><u>Request for Proposal (RFP) for Outsourcing of Commercial Management of Freight Trains</u></b></p>
2.11.1	<p>Financial Proposal to be submitted together with Technical Proposal, however, both should be in separate sealed envelopes clearly marked with name of Assignment and Firm.</p>
1.4	<p><b><u>Bid Documents to be submitted to:</u></b> <b><u>Chief Marketing Manager,</u></b> Pakistan Railway HQ Lahore. Phone: +924299201665 E-mail: <a href="mailto:cmmprhq@gmail.com">cmmprhq@gmail.com</a></p>
2.12	<p><b><u>Bid Validity:</u></b> Bids must remain valid for one hundred and twenty (120) days after the submission date.</p>
2.10	<p>Clarifications may be requested not less than seven (7) days before the submission date</p>

<b>2.11.1</b>	Bids shall be submitted in the following language: English.
<b>2.12</b>	<b>Bid Security/ Bid Bond</b> <b>Rs.1% of the guaranteed revenue per annum</b> in the form of pay order/Bank Draft in favor of FA&CAO/Revenue, Pakistan Railways, headquarter office, Lahore and will be valid for 28 days beyond the Bid validity. The bid security will be submitted separately for each group along with financial proposal.
<b>2.13</b>	<b>Performance Guarantee</b> <b>1% of the guaranteed revenue for one year in advance within 10 days after issuance of the acceptance letter</b> , in the form of a Pay Order valid for 12 months in favor of FA&CAO/Revenue, Pakistan Railways, Lahore. Bank Guarantees will not be accepted for this purpose.
<b>2.18</b>	The Bidders undertakes to discharge any/all liabilities/ obligations pertaining to tax (es), duties, Cess, and levies etc that are or may become applicable due to operation of law of the land. Pakistan Railways, however shall be competent to withhold/ deduct any amount(s) due under the need of applicable tax (es), accordingly, the Bidders hereby, covenants and warrants to discharge his existent duties. Proof of payment of tax (es) directly payable by the Bidders shall be provided to Pakistan Railways on regular basis. Failure to comply with the provisions here of shall constitute a breach of contract.
<b>11.3</b>	Bidders must submit complete Bid.
<b>1.4</b>	Address for Submission of Bid: <b>Chief Marketing Manager,</b> <b>Pakistan Railway</b> <b>Headquarter Office, Lahore.</b> 042-99201665 Proposals must be submitted not later than the following date and time: <b>On or before 4<sup>th</sup> March, 2025 not later than 11 hours.</b>
<b>1.4</b>	Date and time of opening of Bids shall be after 30 minutes from the cut-off time for submission of bids
	Commencement date of the contract will be mentioned in the letter of acceptance.
<b>2.9</b>	Pre-bid conference has already been held.
<b>Section-3 2.3</b>	<b>Currency of Agreement</b> The contract period will be valid for a period of three (03) years, extendable for a further period of two (02) years based on satisfactory performance as defined in Section-I
<b>Note: - Above data sheet will be applicable for each category/group of train mentioned in Section – 1:</b>	

### **Section 3: Conditions of the Contract (COC)**

#### **3.1 Definitions**

Unless the context otherwise requires, the following terms whenever used in this Contract shall have the following meanings:

- (a) "Applicable Law" means the laws and any other instruments having the force of law in the Islamic Republic of Pakistan, as those may be issued and in force from time to time;
- (b) "Contract" means the Contract signed by the Parties, to which these Conditions of Contract are attached, together with all the documents listed in the Contract;
- (c) "Personnel" and "Staff" means persons hired by the Bidders and assigned to the performance of the Services or any part thereof;
- (d) "Services" means the work to be performed by the Bidders pursuant to this Contract;
- (e) "Party" means the Client or the Bidders, as the case may be, and "Parties" means both of them;

##### **3.1.1 Law Governing the Contract**

This Contract, its meaning and interpretation and the relation between the Parties shall be governed by the Applicable Laws of Pakistan.

##### **3.1.2 Language**

This Contract has been executed in the English language which shall be the binding and controlling language for all matters relating to the meaning or interpretation of this Contract. All the reports and communications shall be in the English language.

##### **3.1.3 Notices**

Any notice, request, or consent made pursuant to this contract shall be in writing and shall be deemed to have been made when delivered in person to an Authorized Representative of the party to whom the communication is addressed, or sent by registered mail, or any other established means of communication to such party at the address of the Bidders /Authorized Representative. A Party may change its address by giving the other Party notice of such change.

##### **3.1.4 Headings**

The headings shall not limit, alter or affect the meaning of this Contract.

#### **3.2 Commencement, Completion, Modification, and Termination of Contract**

##### **3.2.1 Commencement of Services**

The commencement date of services will be as notified by the Client and accepted by the Bidders through Letter of Acceptance / Letter of Award.

##### **3.2.2 Expiry of Contract**

Unless terminated earlier pursuant to Sub-Clause 3.2.5, This Contract shall initially expire after the completion of three (03) years from the date of commencement, with the option to extend it for an additional period of two (02) years subject to satisfactory performance and mutual agreement. when, pursuant to the provisions hereof, the Services have been completed and the payments of services performed have been received.

##### **3.2.3 Duration of Contract**

Validity of the contract will be for three (03) years, extendable for a further period of two (02) years based on satisfactory performance.

### 3.2.4 Force Majeure

#### 3.2.4.1 Definitions

- (a) A "Force Majeure Event" shall mean any event or circumstance or combination of events or circumstances that is beyond the reasonable control of a Party and adversely affects the performance by the party of its obligations under or pursuant to this agreement, provided, however, that such material and adverse effect could not have been prevented, overcome, or remedied in whole or in part by the affected party through the exercise of diligence and reasonable care, it being understood and agreed that reasonable care includes acts or activities to protect the Railway Equipment from a casualty event, which are reasonable in light of the likelihood of such event, the probable effect of such event if it should occur, and the likely efficacy of the protection measures. "Force Majeure Events" hereunder shall include each of the following events and circumstances.
- (i) Political events that occur inside or directly involve Pakistan ("Pakistan Political Force Majeure Events"):
  - (ii) Any act of war (whether declared or undeclared), invasion, armed conflict or act of foreign enemy, blockade, embargo, revolution, riot, insurrection, civil commotion, act or campaign of terrorism, or sabotage;
- (b) Strikes, works to rule or go-slows that extend beyond the P.R transportation operations, are widespread or nationwide, or that are of a political nature e.g. labor actions directed against Pakistan Railways or its facilities
- (c) Accident on the network of Railways which blocks the line for more than 15 days will be treated as force majeure

#### 3.2.4.2 Other Events

Other events beyond the reasonable control of the affected party ("Other Force Majeure Events"), including but not limited to:

- (i) Uncontrollable events, including, but not limited to;
  - a. Lightening, earthquake, flood, storm; accident;
- (ii) Explosion or chemical contamination in which case it shall be a Pakistan Political Force Majeure Event;
- (iii) Epidemic or plague;
- (iv) Political Events that occur outside Pakistan and do not directly involve Pakistan, but affect the parties' ability to meet obligations under this Agreement.

#### 3.2.4.3 Duty to Mitigate

The affected Party shall use all reasonable efforts to mitigate the effect of a Force Majeure event. Resumption of work will be dealt with in the light of clause 3.6 of COC.

### 3.2.5 Termination

#### 3.2.5.1 By the Client

The Client may terminate this Contract, by issuing not less than Thirty (30) days written notice of termination to the Bidder:

- (a) If the Bidder does not remedy a failure in the performance of his obligations under the Contract, within fifteen (15), as specified above, after being notified or within any further period as the Client may have subsequently approved in writing and his performance security along with balance amount in FDA shall be forfeited with termination of contract.

~~(b) If the Bidder fails to comply with any final decision reached as a result of amicable~~

settlement and arbitration proceedings pursuant to Clause 3.8.1 and 3.8.2 thereof and his performance security shall be forfeited with termination of contract.

- (c) If, as the result of Force Majeure, the Bidder is unable to perform a material portion of the Services for a period of more than fifteen (15) days.
- (d) The contract can be terminated by giving 30 days' notice due to any other commitments. In this situation if no other performance default exists the performance security and remaining FDA will be refunded.

#### **3.2.5.2 By the Bidder**

The Bidder may terminate this Contract, by giving not less than thirty (30) days written notice to the Client and to be counted from the date of receipt of such notice to be given after the occurrence of any of the events specified in paragraphs (a) through (b) of this Sub Clause:

- (a) If the Client is in material breach of its obligations pursuant to this Contract and has not remedied the same within fifteen (15) days following the receipt by the 'Bidders' notice specifying such breach; provided that such notice
  - (i) shall specify the nature of the failure, and
  - (ii) shall request the Client to remedy such failure within a period not exceeding fifteen (15) days after receipt of such notice
- (b) If the Client fails to comply with any final decision reached as a result of amicable settlement and arbitration proceedings pursuant to Clause 3.8.1 and 3.8.2 thereof.

### **3.3 Obligations of the Bidder**

#### **3.3.1 General**

##### **3.3.1.1 Standard of Performance**

The Bidder shall perform the Services and carry out his obligations with all due diligence, efficiency, and economy, in accordance with generally accepted professional techniques and practices, and shall observe sound management practices, and employ appropriate advance technology and safe methods. The Bidder shall always, in respect of any matter relating to this Contract or to the Services, support and safeguard the Client's legitimate interests.

##### **3.3.2 Damage to Persons and Property**

The Bidder shall indemnify the Client against all losses and claims in respect of:

- (a) death of or injury to any person, or
- (b) loss of or damage to any property, rolling stock, or container which may arise out of or in consequence of the rendering the services and the remedying of any defects therein, and against all claims, proceedings, damages, costs, charges and expenses whatsoever in respect thereof or in relation thereto
- (c) During occurrence of above incidents, operation of business will be kept intact by the bidders.

##### **3.3.3 Accident or Injury to Workmen**

The Client shall not be liable for or in respect of any damages or compensation payable to any workman or other person in the employment of the Bidder. The Bidder shall indemnify and keep indemnified the Client against all such damages and compensation, other than those for which the Client is liable and against all claims, proceedings, damages, costs, charges, and expenses whatsoever in respect thereof or in relation thereto.

##### **3.3.4 Compliance with Statutes, Regulations**

The Bidder shall conform in all respects, including by the giving of all notices and the paying of all fees and /or amount / sums payable, with the provisions including but not limited to the following:

- (a) Any National or State Statute, Ordinance, or other Law, or any regulation, or byelaw of any local or other duly constituted authority in relation to the execution and completion of the Services and the remedying of any defects therein, and
- (b) The rules and regulations of all public bodies and companies whose property or rights are affected or may be affected in any way by the Services, and the Bidders shall keep the Client indemnified against all penalties and liability of every kind for breach of any such provisions.

### **3.3.5 Safety Precautions**

In order to provide for the safety, health and welfare of persons, and for prevention of damage of any kind, all operations for the purposes of or in connection with the Contract shall be carried out in compliance with the Safety' Requirements of the applicable laws/policies with such modifications thereto as the Client may authorize or direct and the Bidder shall take or cause to be taken such further measures and comply with such further requirements as the Client may determine to be reasonably necessary for such purpose.

## **3.4 Bidders Personnel**

### **3.4.1 General**

The Bidders shall employ and provide such qualified and experienced Personnel as are required to carry out the Services including the rake escort and Railway will not be responsible for the safe custody of cargo.

### **3.4.2 Description of Personnel**

Prior to commencement of the services the Bidder will provide list of Key staff/personnel to be deployed indicating the name, the title, CNIC number, present residential address, activities of job description and estimated period of engagement in the carrying out of the Services.

### **3.4.3 Removal and/or Replacement of Personnel**

If Bidder removes / replaces or considers removing / replacing any personnel due to his own reasons the Client shall be informed accordingly. The details of new personnel so employed shall be conveyed to the Client pursuant to Sub Clause 3.4.2

### **3.4.4 Employment of Persons in the Service of Client**

The Bidder shall not recruit his staff and labor from amongst the persons in the services of the Client. He will not engage staff from blacklisted firms.

## **3.5 Obligations of the Client**

**3.5.1** Pakistan Railways shall be responsible for ensuring the timely provision of wagons, locomotives, and access to land for freight operations as per the agreed schedule.

### **3.5.2 Access to Land**

The Client (PR) shall provide and allow to the Bidder access to all land of which access is required for the performance of the Services by the Bidder subject to availability of space for the land by the concerned Divisional Superintendent. Such charges will be paid independent of freight charges.

**3.6 Payment to the Client**

**3.6.1 Mode of Billing and Payment:**

Bidder will open an FDA for operation of the dedicated trains with Pakistan Railways as per section-1. It will be responsibility of the bidder to arrange deposit in advance for at least 15 days' revenue or any other amount as per accepted financial proposal.

**3.6.2 Clients' entitlement to terminate bidder's services:**

In case the bidder fails to deposit the requisite amount payable to the client as per agreed schedule the contract shall be terminated in terms of clause 3.2.5.1

**3.7 Fairness and Good Faith**

**3.7.1 Good Faith**

The Parties undertake to act in good faith with respect to each other's rights under this Contract and to adopt all reasonable measures to ensure the realization to the objectives of this Contract.

**3.7.2 Operation of the Contract**

The Parties recognize that it is impractical in this Contract to provide for every contingency which may arise during the life of the Contract. The Parties hereby agree that it is their intention that this Contract shall operate fairly as between them, and without detriment to the interest of either of them. If during the term of this Contract either Party believes that this Contract is operating unfairly, the Parties will use their best efforts to agree on such action as may be necessary to remove the cause or causes of such unfairness. But on failure to agree on any action pursuant to this Sub-Clause shall give rise to a dispute subject to arbitration in accordance with Clause 3.8.2 hereof.

**3.8 Settlement of Disputes**

**3.8.1 Amicable Settlement**

(i) The business and affairs, under the agreement between the Client and the Bidders shall be monitored by a committee comprising;

- CEO/Sr. General Manager = Chairman
- Director/Legal = Member
- Chief Marketing Manager = Member
- Two representatives of the bidder = Member
- The committee so constituted shall deal with the matters involving disputes placed before the committee for settlement. It shall settle the dispute amicably within seven (07) days failing which the matter will be resorted to arbitration as per clause 3.8.2 below.

**3.8.2 Arbitration**

Any dispute between the Parties as to matters arising pursuant to this bid which cannot be settled amicably within seven (07) days after receipt by one Party of the other Party's request for such amicable settlement shall be submitted by either Party for arbitration to CEO/Sr.GM, Pakistan Railways in accordance with the provision of the Arbitration Act (Act x of 1940) and rules made hereunder and any statutory modifications shall decide the matter within seven (07) days thereto whose decision will be final and binding upon both parties to the agreement. Services under the Bidders shall, if reasonably possible, continue during the arbitration proceedings.

Both the parties are precluded from approaching any court of law before resorting to clause 3.8.1 & 3.8.2 and if they do so, such litigation shall be treated as void.

## Section 4: Terms of Reference (TOR)

### 4.1 Scope of Outsourcing of Freight wagons

- 4.1.1 There is an enormous demand for moving Freight and Cargo from the ports and other freight originating points to upcountry destinations and vice versa. Millions of tons of liquid and dry cargo is waiting to be lifted through an efficient and cost effective rail network. This potential demand can be met by involving the private sector in freight wagons outsourcing; wherein Pakistan Railways would ensure to provide freight wagons on dedicated basis for each freight train, along with loading and unloading facilities to the bidder and other support as may be required by the private sector in providing its role for freight trains business. The bidder would provide the volume of freight / cargo through commercial clients for which private sector would ensure to provide guaranteed volume in tons at commercial rates, will go into commercial agreements with clients to offer them freight delivery services.
- 4.1.2 The Ministry of Railways is desirous of inducting private sector companies to facilitate the efficient and cost effective movement of freight traffic on outsourcing model on PR's infrastructure. PR wishes to enhance freight traffic in the country through multidimensional approaches. Through this arrangement private sector will be permitted to operate freight trains on commercial outsourcing basis to meet the growing demand for movement of block trains in an efficient and cost effective manner.
- 4.1.3 Main purpose of this document is to find the parties having requisite experience, personnel, plant & machinery and financial capabilities to provide a multimodal approach to try and provide freight train services to the end customer through a coordinated approach with the bidder to meet the rail freight traffic demand in the country. The allocation of dedicated stock will ensure ownership of the wagons and the parties will make all out efforts in order to achieve discounted rates over and above the committed trips. This will be the start of efficiency based mechanism.
- 4.1.4 Ministry of Railways has an objective to transform Pakistan Railways into commercially viable, self-sustaining organization through focus on transportation of freight, including but not limited to, coal and other freight traffic, from Karachi to multiple destinations in upcountry.
- 4.1.5 At present Pakistan Railways has enough locomotives and freight wagons available for running the freight trains in the country. Pakistan Railways intends to seek services from Private sector who can provide assured traffic as described in Section-1.
- 4.1.6 To achieve this, MOR has mandated Pakistan Railways to concentrate on freight transportation, remove bottlenecks, deficiencies, low reliability, efficiency challenges on Pakistan Railways as compared with road traffic and improve cargo handling, loading and unloading, initiate attracting the private sector in the shape of forming strategic alliances and evaluate possible collaboration options with Private Sector so that Pakistan Railways may be able to raise its share of freight traffic by rail on national level beyond the existing figures.
- 4.1.7 To achieve this target Pakistan Railways intends to call for the services of reputed private companies having managerial and financial capability to provide the requisite services.
- 4.1.8 Validity of the contract will be for three (03) years, extendable for a further period of two (02) years based on satisfactory performance.

## 4.2 General Responsibilities

### 4.2.1 Responsibility of Pakistan Railway (PR):

- (a) PR, will provide 33 fit High capacity wagon of ZBKC, ZBFC, 8-wheeler fit freight wagons for each commodity freight train as required by the bidders and operate the trains as per contract.
- (b) Private parties will get dedicated wagons from the signing of the agreement.
- (c) PR would provide minimum 6 hours' free time at each loading and unloading of the trains to the bidders.
- (d) In case of any shortfall in the provision of wagons the booking will be made on the actual number of wagons.
- (e) Pakistan Railways shall ensure the timely provision of operational freight wagons and locomotives for scheduled services.

### 4.2.2 Responsibility of Bidders (Private Contractor):

- (a) The bidders would provide assured traffic to Pakistan Railways during the period of this contract subject to placement.
- (b) The bidders would deposit advance freight in FDA (Freight Deposit Account) in the shape of Pay Order drawn in the name of FA & CAO/Revenue, Pakistan Railways, which will be operated by Pakistan Railways and shall be debited on every trip before departure of train.
- (c) This FDA would be recouped in such a way that advance freight equal to 15 days of the guaranteed revenue per month should remain in the account. The initial FDA must be Rs 500 million and must not fall below Rs 200 million at any point during the contract period. In case the FDA falls below Rs 200 million, further booking of freight wagons for the bidder shall be stopped, and after 15 days' default, the performance bond and balance FDA amount shall be forfeited with termination of the contract.
- (d) PR will issue freight invoice (Railway Receipt) per wagon per trip, based on bid rate per wagon per trip exclusive of any weighment charges.
- (e) The bidders would pay weighment charges, annual land lease charges as per PR existing policy,
- (f) The successful bidder is bound to provide any documents, information and data as and when demanded by the client (PR).
- (g) The successful bidder will ensure loading up to carrying capacity of the wagon i.e. 60 tons for ZBKC, ZBFC, 8-wheeler nominated goods stock.
- (h) The contractor shall be fully responsible for the overhauling and maintenance of the allocated stock during the currency of the agreement. All required overhauling activities shall be carried out in compliance with the operational standards prescribed by Pakistan Railways.
- (i) The contractor is bound to provide the necessary material for the repair of the rolling stock that is allocated to them. In case of being unable to provide the material / part, the contractor will be bound to pay the amount of purchasing the material i.e required further repair of the rolling stock, as determine by Pakistan

Railways.

**4.2.3 Service Charges payable to Pakistan Railways:**

- (a) Rate offered per wagon per trip.
- (b) In addition to railways freight payable to FA&CAO/Revenue, for each commodity per wagon the applicable taxes will also be paid by the successful bidder.
- (c) The bidder would ensure full capacity load of the rake provided within prescribed time by Pakistan Railways.
- (d) The bidder would ensure use of all state of the art equipment, machinery tools & plant for dealing the loading/unloading & stacking if necessary of the freight.
- (e) During handling of freight, any loss or damage to equipment/rolling stock or injury or causality to any person of Pakistan Railways will be solely borne by the bidder.
- (f) It will be responsibility of bidders to make efforts to attract the business for the running of freight trains.
- (g) The contractor must complete loading and unloading of freight wagon within 8
- (h) . If the loading or unloading exceeds this duration, demurrage or penalties shall apply as per the terms detailed in the commercial manual.
- (i) The weighment of cargo will be done by the bidder at its own cost. The charges will be as under:
  - Rs.240/- per 8-wheeled wagon including High capacity.
- (j) In case of any overloading detected during weighment charges @ 2220/- as extra haulage charges and re-weighment charges will be borne by the contractor.
- (k) If, however, the bidder fails to load within 24 hours from the time of placement, Railway reserve the right to utilize this rake for loading by any other party subject to demand. The rake can be utilized to the extent the demand is not placed by the bidder and the rake has arrived back at the loading point. However, application of demurrage will stop from the time the rake is utilized for loading by other party.

## Section 5: Appendices

<b>Appendix – A.</b>	<a href="#">Technical Proposal Submission Form</a>
<b>Appendix – B</b>	<a href="#">Criteria for responsiveness check</a>
<b>Appendix – C</b>	<a href="#">Technical Evaluation Criteria</a>
<b>Appendix – D</b>	<a href="#">Financial Proposal Submission Form</a>
<b>Appendix – E</b>	<a href="#">Standard Format of Contract Agreement</a>

## Appendix-A

### TECHNICAL PROPOSAL SUBMISSION FORM

*(Please submit on Company's Letterhead)*

To: **The CMM,**  
Pakistan Railways HQ Lahore.

**Subject:** REQUEST FOR PROPOSAL (RFP) FOR LEASING OUT  
COMMERCIAL MANAGEMENT OF FREIGHT TRAINS  
PER DAY.

Dear Sir,

We, the undersigned, offer to provide the freight transportation services for the subject assignment, in accordance with your Request for Proposal. We are hereby submitting our Proposal, which includes Technical Proposal, and a Financial Proposal sealed under separate envelopes.

We are submitting our Proposal in association with: \_\_\_\_\_

*[Insert a list with full name and address of each associated Consultant]*

We hereby declare that all the information and statements made in this Proposal are true and accept that any misinterpretation contained in it may lead to our disqualification.

We hereby undertake, subject to acceptance of our proposal, to initiate the transportation services related to the assignment not later than the date indicated in the Data Sheet of the proposal.

We understand you are not bound to accept any Proposal you receive. We remain,

Yours sincerely,

Authorized Signature *[In full and initials]*: \_\_\_\_\_

Name and Title of Signatory: \_\_\_\_\_

Name of Firm: \_\_\_\_\_

Address: \_\_\_\_\_

## Appendix-B

### CRITERIA FOR RESPONSIVENESS CHECK

Sr. No	CRITERION
1.	Bid is properly signed by an authorized person of the firm.
2.	Acceptable and proper Bid Security attached or not
3.	Bid Validity according to the Tender Document or not
4.	Information required through Forms General-1 and General -2 provided or not
5.	Technical Proposal and Financial Proposal properly filled and duly signed on the prescribed format or not
6.	Is the offer unconditional?
7.	Tender Conditions observed / agreed or otherwise?

## Appendix-C

### CRITERIA FOR EVALUATION OF TECHNICAL PROPOSAL

**1. GENERAL:**

After checking the responsiveness (Applicants Basic Eligibility) of the bidders as per Appendix-B, the technical proposal of the responsive Bidders shall be evaluated for the Post-qualification (final selection) of bidders for opening of financial bid as per criteria given in succeeding paras regarding Relevant Experience, Personnel Capabilities, and Financial Soundness.

**1.1. Weightage/Marks:**

The weightage/distribution of the marks shall be as given below:

S. No.	Categories	Marks
(ii)	Experience	30
(iii)	Personnel	05
(iv)	Financial Soundness	35

**Note:** The overall minimum qualifying score shall be 50% marks. Those who qualify will be allowed to participate in the financial bid. A detailed prequalification criterion is given hereunder:

**2. EVALUATION CRITERIA:**

**2.1 Experience of freight transportation or end user having agreement with transportation companies**

Description	Max. Marks
The bidders should have relevant experience of freight transportation operations or should be end user of transportation services of minimum 8000 Tons per month. Proof of experience is required, say, proof of freight delivered/carried for M/s xyz along with tonnage or successful completion of assignments in government or private sector as per Purchase/delivery Order issued.	30
5 years or above	30
More than 4 years but less than 5 years	24
More than 3 years but less than 4 years	18
More than 2 years but less than 3 years	12
More than 1 years but less than 2 years	6
Less than 1 year	0

**2.2 Number of Staff employed (Details of managerial,**

technical/skilled staff, labor etc)

Detail of managerial, technical, skilled staff, labor etc.	Max. Marks
<b>Number of staff employed</b>	
<b>40 or more</b>	<b>05</b>
<b>More than 32 and less than 40</b>	<b>04</b>
<b>More than 24 and less than 32</b>	<b>03</b>
<b>More than 16 and less than 24</b>	<b>02</b>
<b>More than 08 and less than 16</b>	<b>01</b>
<b>Less than 08</b>	<b>0</b>

**2.3 Financial Soundness:**

Marking for financial position of the firm or joint venture shall be evaluated on the basis of following criteria. **Financial strength of the bidders should show at least 1-year value in terms of balance sheet size of the performance value of this contract.**

Sr. No.	Description	Maximum marks
	Turn over PKR 500m per annum or equivalent amount in foreign currency for last three years	20
i.	500 million and above	20
ii.	Above 400 million and less than 500 million	16
iii.	Above 300 million and less than 400 Million	12
iv.	Above 200 million and less than 300 Million	08
v.	Above 100 million and less than 200 million	04
vi.	Less than 100 million	0

**2.4** Three years audited Financial Statements to assess the credit worthiness with reference to assets/liabilities, liquidity position and cash flow position to assess whether or not the bidder company is financially viable to run the business proposal envisaged in RFP.

<b>Sr. No.</b>	<b>Description</b>	<b>Maximum marks</b>
1.	Audited annual financial statements of the company for the years 2019-20, 2018-19 & 2017-18	15
2.	Audited annual statements for three Years	15
3.	Audited annual statements for two years	10
4.	Audited annual statements for one Years	05
5.	Non provision of any audited annual financial statement	0

## Appendix-D

### FINANCIAL PROPOSAL SUBMISSION FORM MULTIPLE TRAIN OPTIONS

(The financial bids of only those bidders will be opened who secure minimum 50% marks in technical evaluation).

To,  
Chief Marketing Manager  
Pakistan Railways  
Headquarter Office  
Lahore

Dear Sir,

I/We, the undersigned understand the services to be offered to Pakistan Railways in respect of operation of freight trains and also understand the role of Pakistan Railways to be played for provision of operationally fit/unfit wagons for which the financial offer is submitted. We hereby submit our financial bid as under:

Type of Freight Trains	Commodity	Route (Origin-Destination)	No. of Wagons per train set	Maximum Load Allowed Per Rake/train set	No. of Rakes/train sets required	Per wagon rate per trip inclusive of LHC/LMC/Shunting Charge (In figures and in words) for fit/unfit wagons	Cost estimate for unfit wagons (Full train set) excluding the per wagon rate offered
ZBFC	Container		33	1980 Ton			
ZBKC	Coal		33	1980 Ton			

Note:

1. Rate has been quoted on the basis of Per wagon per trip for each commodity train only.
2. Full train load consisting of 33 High Capacity freight wagons (ZBKC, ZBFC, 8-wheeler offered for loading.
3. Submitted Separate Bids for separate commodity and separate destination trains.
4. Financial Proposal shall be binding upon us subject to the modifications resulting from Agreement, up to expiry of the validity period of the Proposal.
5. The bid will be evaluated on the basis of highest yield per wagon per annum subject to maximum capacity of loading and unloading yards.

Yours Sincerely

Authorized signatures (in full and initials) \_\_\_\_\_

Name and Title of Signatory \_\_\_\_\_

Name of Firm \_\_\_\_\_

Address \_\_\_\_\_

## Appendix-E STANDARD FORMAT OF CONTRACT AGREEMENT FORM OF CONTRACT AGREEMENT

THIS CONTRACT AGREEMENT for outsourcing of Freight wagons (hereinafter called the "Agreement") made on the \_\_\_\_\_ day of (month) 20\_\_\_\_ between Chief Marketing Manager, Pakistan Railway, Lahore (hereafter called the "Client") of the one part and (hereafter called the "Bidders") of the other part, for a period of three (03) years, extendable for a further period of two (02) years based on satisfactory performance.

NOW this Agreement witnessed as follows:

In this Agreement, words and expressions shall have the same meanings as are respectively assigned to them in the "Conditions of Contract" (Copy enclosed and forms integral part of the contract).

### PAKISTAN RAILWAYS OBLIGATIONS

- 1) Pakistan Railways will offer dedicated freight wagons as shown below.

S. No.	Type of wagons	Quantity (in figures)	Quantity (in words)	No. of wagons per train set	No. of train sets	From	To	Minimum no. of round trips per train set per month

- 2) In case of any additional round trips by Pakistan Railways, over and above the minimum guaranteed trips per month, the party will be given 15% rebate in freight on such additional trips/minimum number of committed wagons per month and the same party will be bound to load. The rebate will be given at the time of booking on the next trip after completion of additional trip subject to verification by the originating division
- 3) If PR fail to provide designated wagons on any trip during the contract period, the booking will be made for the number of wagons provided.
- 4) Access to Land
- a. Pakistan Railways shall provide and allow to the Bidder access to all land of which access is required for the performance of the Services by the Bidders subject to availability of space for land by the concerned Divisional Superintendent. Charges for such land (as per policy) will be paid in addition to service charges in terms of clause 4.2.3. However, loading will be made by the parties on goods on ground basis i.e., the party will be allowed to stack the commodity for maximum of 2 train loads during any time.
- 5) Pakistan Railways (PR), will provide dedicated freight wagons for each commodity freight train as required by the bidders and operate the trains.
- 6) Successful bidder to ensure guaranteed loading / unloading within stipulated time 6 hours for various commodities at originating and destination station. If, however, the party fail to load/unload within the specified period demurrage will be levied as per commercial manual.
- 7) If, however, the bidder fails to load within 24 hours from the time of placement, Railway reserve the right to utilize this rake for loading by any other party subject to demand. The rake can be utilized to the extent the demand is not placed by the bidder and the rake has arrived back at the loading point. However, application of demurrage will stop from the time the rake is utilized for loading by other party.

**BIDDER'S OBLIGATIONS**

- 1) The successful bidder will ensure minimum loading of wagons up to optimal loading capacity (defined in clause 1.4.2), as per expected monthly wagon loading range in terms of clause 1.3 subject to placement.
- 2) If, however, the wagons are not provided as per 1 above, the booking will be made for number of wagons actually provided.
- 3) The bidders would provide traffic during the contract period based on committed trips/Number of wagons per month for each destination as defined in section-1 of the bid documents subject to placement.
- 4) The weighing of cargo will be done at the cost of the bidder. The charges for weighing will be as under:
  - a. Rs.240/- per 8-wheeled wagon including High capacity.
- 5) The bidders would deposit advance freight in FDA (Freight Deposit Account) and all times maintain it equivalent to two trips of the guaranteed revenue per month. The Pay Order drawn in the name of FA & CAO/Revenue, Pakistan Railways shall be deposited by the bidder. In case the FDA falls below the amount of one load, further booking of freight wagons for the bidder shall be stopped and after 15 days' default, the performance bond and balance FDA amount shall be forfeited with termination of contract.
- 6) PR would serve a freight invoice/Railway Receipt (RR) for every trip, which will include applicable freight charges based on the bid rate to be paid by the bidder.
- 7) The bidders would pay annual land lease charges as per PR existing policy, royalty charges on bonded cargo, liquidated charges and any other charges.
- 8) The successful bidder is bound to provide any documents, information and data as and when demanded by the client.
- 9) The payment will be debited from the FDA of the successful bidder on every trip.
- 10) Private parties will provide guaranteed revenue for PR on monthly committed trips and monthly committed wagon basis subject to placement.
- 11) At no time the wagons will be allowed to be loaded and dispatched unless booking of subject wagons has been made by the party
- 12) Annual increase of 5% in rates will be made across the board and will be applicable for second year on the bid rate.
- 13) The indexation of rate with the fuel will be made on monthly basis. The indexation will be made based on OGRA rates on the 35% fuel component on the bid rate.
- 14) Standard of Performance
  - a. The Bidder shall perform the Services and carry out his obligations with all due diligence, efficiency, and economy, in accordance with generally accepted professional techniques and practices, and shall observe sound management practices, and employ appropriate advance technology and safe methods. The Bidder shall always, in respect of any matter relating to this Contract or to the Services, support and safeguard the Client's legitimate interests.
  - b. The bidder shall arrange loading/unloading and security of the consignment at his own cost
  - c. The bidder shall ensure adequate environmental safety measures as required for ensuring environmental protection specially in case of coal.
  - d. A quarterly review of bidder shall be carried out after every three months on the performance of bidder in terms of number of trains sets/number of wagons loaded by contractor/bidder, as agreed upon in contract agreement. As a result of such review if the bidder has successfully loaded/unloaded the freight as per committed number of trips per month within due time given for loading/unloading the performance of bidder shall be considered satisfactory. In case of unsatisfactory performance, the

termination clauses would ensue.

15) Damage to Persons and Property

The Bidder shall indemnify the Client against all losses and claims in respect of:

- a. death of or injury to any person, or
- b. loss of or damage to any property, rolling stock, or container which may arise out of or in consequence of the rendering the services and the remedying of any defects therein, and against all claims, proceedings, damages, costs, charges and expenses whatsoever in respect thereof or in relation thereto
- c. During occurrence of above incidents, operation of business will be kept intact by the bidders.

16) Accident or Injury to Workmen

The Client shall not be liable for or in respect of any damages or compensation payable to any workman or other person in the employment of the Bidder. The Bidder shall indemnify and keep indemnified the Client against all such damages and compensation, other than those for which the Client is liable and against all claims, proceedings, damages, costs, charges, and expenses whatsoever in respect thereof or in relation thereto.

17) Compliance with Statutes, Regulations

The Bidder shall conform in all respects, including by the giving of all notices and the paying of all fees and /or amount / sums payable, with the provisions including but not limited to the following:

- a. any National or State Statute, Ordinance, or other Law, or any regulation, or bye-law of any local or other duly constituted authority in relation to the execution and completion of the Services and the remedying of any defects therein, and
- b. the rules and regulations of all public bodies and companies whose property or rights are affected or may be affected in any way by the Services, and the Bidders shall keep the Client indemnified against all penalties and liability of every kind for breach of any such provisions.

18) Safety Precautions

In order to provide for the safety, health and welfare of persons, and for prevention of damage of any kind, all operations for the purposes of or in connection with the Contract shall be carried out in compliance with the Safety' Requirements of the applicable laws/policies with such modifications thereto as the Client may authorize or direct and the Bidder shall take or cause to be taken such further measures and comply with such further requirements as the Client may determine to be reasonably necessary for such purpose.

19) BIDDERS PERSONNEL

- a. General
  - i. The Bidders shall employ and provide such qualified and experienced Personnel as are required to carry out the Services including rake escorts and PR will not be responsible for safe custody of the cargo.
- b. Description of Personnel
  - i. Prior to commencement of the services the Bidder will provide list of Key staff/personnel to be deployed indicating the name, the title, CNIC number, present residential address, activities of job description and estimated period of engagement in the carrying out of the Services.
- c. Removal and/or Replacement of Personnel
  - i. If Bidder removes / replaces or considers removing / replacing any personnel due to his own reasons the Client shall be informed accordingly. The details of new personnel so employed shall be conveyed to the Client.

- d. Employment of Persons in the Service of Client
- 20) The Bidder shall not recruit his staff and labor from amongst the persons in the services of the Client. He will not engage staff from blacklisted firms.
- 21) Booking Charges:
- a. Freight charges would be paid by the bidders as per the rates offered by bidders
  - b. Weighment charges
- 22) The bidder will pay to Pakistan Railways extra haulage charges if overloading is detected @ Rs.2220/-along with re-weighment charges.
- 23) The bidder would ensure use of all state of the art equipment, machinery tools & plant for dealing the loading/unloading & stacking if necessary of the freight.
- 24) During handling of freight, any loss or damage to equipment/rolling stock or injury or causality to any person of PR will be solely borne by the bidder.
- 25) It will be responsibility of bidders to make efforts to attract the business for the running of freight trains.

The following documents shall be deemed to form and be read and construed as part of this Agreement, viz:

- (a) The Contract Agreement;
- (b) The Letter of Acceptance;
- (c) The complete Financial & Technical Proposal;
- (d) General Information;
- (e) Conditions of Contract;
- (f) Terms of Reference;
- (g) The complete Appendices to Bid
- (h) \_\_\_\_\_ (any other)

In consideration of the payments to be made by the Bidder to the Client, the Bidder hereby covenants that he will abide by all the conditions of the contract and terms of reference as covered in bid documents.

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed on the day, month and year written in accordance with their respective laws.

Signature of the Bidders  
(Seal)

Signature of the Client  
(Seal)

Signed, Sealed and Delivered in the presence of

Witness:

\_\_\_\_\_

(Name, Title and Address)

Witness:

\_\_\_\_\_

(Name, Title and Address)

**(INTEGRITY PACT)**

**DECLARATION OF FEES, COMMISSION AND BROKERAGE ETC.  
PAYABLE BY THE SUPPLIERS OF GOODS, SERVICES & WORKS IN  
CONTRACTS WORTH RS. 10.00 MILLION OR MORE**

Contract No. \_\_\_\_\_ Dated \_\_\_\_\_  
Contract Value: \_\_\_\_\_  
Contract Title: \_\_\_\_\_

..... [name of Contractor] hereby declare that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Pakistan (GoP) or any administrative subdivision or agency thereof or any other entity owned or controlled by GoP through any corrupt business practice.

Without limiting the generality of the foregoing, [name of Supplier] represents and warrants that it has fully declared the brokerage, commission, fees etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP, except that which has been expressly declared pursuant hereto.

[name of Contractor] certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoP and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

[name of Contractor] accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other rights and remedies available to GoP under any law, contract or other instrument, be voidable at the option of GoP.

Notwithstanding any rights and remedies exercised by GoP in this regard, [name of Contractor] agrees to indemnify GoP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GoP in an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by [name of Supplier] as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP.

Name of Buyer: ..... Name of Seller/Supplier: .....  
Signature: ..... Signature: .....

[Seal]

[Seal]



## Annexure-B

The details of rolling stock available for outsourcing is listed below:

POSITION OF ZBKC LYING AT IN OPERATING DIVISION							
S. #	Wagon No.	Code	P/Date	R/Date	Lying At	Status	Estimated Cost for Repair
1	92180	ZBKC	25/08/23	Aug/27	Running	FIT	1,110,000.00
2	92201	ZBKC	10/08/23	Aug/27	Running	FIT	1,110,000.00
3	92217	ZBKC	03/08/23	Aug/27	Running	FIT	1,110,000.00
4	92240	ZBKC	11/08/23	Aug/27	Running	FIT	1,110,000.00
5	92249	ZBKC	25/08/23	Aug-27	Running	FIT	1,110,000.00
6	92262	ZBKC	07/08/23	Aug/27	Running	FIT	1,110,000.00
7	92272	ZBKC	05/08/23	Aug/27	Running	FIT	1,110,000.00
8	92304	ZBKC	08/08/23	Aug/27	Running	FIT	1,110,000.00
9	92336	ZBKC	10/08/23	Aug/27	Running	FIT	1,110,000.00
10	92344	ZBKC	03/08/23	Aug/27	Running	FIT	1,110,000.00
11	92348	ZBKC	03/08/23	Aug/27	Running	FIT	1,110,000.00
12	92368	ZBKC	07/08/23	Aug/27	Running	FIT	1,110,000.00
13	92380	ZBKC	25/08/23	Aug-27	Running	FIT	1,110,000.00
14	92384	ZBKC	21/08/23	Aug/27	Running	FIT	1,110,000.00
15	92387	ZBKC	12/08/23	Aug/27	Running	FIT	1,110,000.00
16	92404	ZBKC	29/08/23	Aug/27	Running	FIT	1,110,000.00
17	92438	ZBKC	21/08/23	Aug/27	Running	FIT	1,110,000.00
18	92451	ZBKC	15/08/23	Aug/27	Running	FIT	1,110,000.00
19	92469	ZBKC	22/08/23	Aug-27	Running	FIT	1,110,000.00
20	92236	ZBKC	01/09/23	Sep/27	Running	FIT	1,110,000.00
21	92350	ZBKC	18/09/23	Sep/27	Running	FIT	1,110,000.00
22	92371	ZBKC	26/09/23	Sep/27	Running	FIT	1,110,000.00
23	92457	ZBKC	05/09/23	Sep-27	Running	FIT	1,110,000.00
24	92018	ZBKC	06/10/23	Oct/27	Running	FIT	1,110,000.00
25	92072	ZBKC	13/10/23	Oct/27	Running	FIT	1,110,000.00
26	92078	ZBKC	03/10/23	Oct/27	Running	FIT	1,110,000.00
27	92107	ZBKC	06/10/23	Oct/27	Running	FIT	1,110,000.00
28	92133	ZBKC	23/10/23	Oct/27	Running	FIT	1,110,000.00
29	92137	ZBKC	05/10/23	Oct/27	Running	FIT	1,110,000.00
30	92185	ZBKC	11/10/23	Oct/27	Running	FIT	1,110,000.00
31	92198	ZBKC	21/10/23	Oct/27	Running	FIT	1,110,000.00
32	92229	ZBKC	23/10/23	Oct/27	Running	FIT	1,110,000.00
33	92259	ZBKC	02/10/23	Oct/27	Running	FIT	1,110,000.00
34	92312	ZBKC	19/10/23	Oct/27	Running	FIT	1,110,000.00
35	92313	ZBKC	05/10/23	Oct/27	Running	FIT	1,110,000.00
36	92366	ZBKC	06/10/23	Oct/27	Running	FIT	1,110,000.00
37	92378	ZBKC	05/10/23	Oct/27	Running	FIT	1,110,000.00
38	92417	ZBKC	26/10/23	Oct/27	Running	FIT	1,110,000.00
39	92460	ZBKC	21/10/23	Oct/27	Running	FIT	1,110,000.00
40	92199	ZBKC	16/11/23	Nov/27	Running	FIT	1,110,000.00

**OUTSOURCING OF FREIGHT WAGONS**

41	92323	ZBKC	23/11/23	Nov/27	Running	FIT	1,110,000.00
42	92393	ZBKC	22/11/23	Nov/27	Running	FIT	1,110,000.00
43	92450	ZBKC	28/11/23	Nov/27	Running	FIT	1,110,000.00
44	92066	ZBKC	26/12/23	Dec/27	Running	FIT	1,110,000.00
45	92147	ZBKC	18/12/23	Dec-27	Running	FIT	1,110,000.00
46	92161	ZBKC	12/12/23	Dec/27	Running	FIT	1,110,000.00
47	92172	ZBKC	18/12/23	Dec-27	Running	FIT	1,110,000.00
48	92204	ZBKC	16/12/23	Dec-27	Running	FIT	1,110,000.00
49	92298	ZBKC	28/12/23	Dec-27	Running	FIT	1,110,000.00
50	92331	ZBKC	30/12/23	Dec/27	Running	FIT	1,110,000.00
51	92367	ZBKC	26/12/23	Dec/27	Running	FIT	1,110,000.00
52	92385	ZBKC	26/12/23	Dec-27	Running	FIT	1,110,000.00
53	92427	ZBKC	16/10/23	Oct/27	Running	FIT	1,110,000.00
54	92205	ZBKC	16/11/23	Nov/27	Running	FIT	1,110,000.00
55	92253	ZBKC	13/01/24	Jan/28	Running	FIT	555,000.00
56	92041	ZBKC	10/02/24	Feb/28	Running	FIT	555,000.00
57	92081	ZBKC	27/02/24	Feb/28	Running	FIT	555,000.00
58	92306	ZBKC	03/02/24	Feb/28	Running	FIT	555,000.00
59	92353	ZBKC	09/02/24	Feb/28	Running	FIT	555,000.00
60	92363	ZBKC	22/02/24	Feb/28	Running	FIT	555,000.00
61	92395	ZBKC	28/02/24	Feb/28	Running	FIT	555,000.00
62	92402	ZBKC	21/02/24	Feb/28	Running	FIT	555,000.00
63	92465	ZBKC	01/02/24	Feb/28	Running	FIT	555,000.00
64	92024	ZBKC	04/03/24	Mar/28	Running	FIT	555,000.00
65	92062	ZBKC	07/03/24	Mar/28	Running	FIT	555,000.00
66	92074	ZBKC	30/03/24	Mar/28	Running	FIT	555,000.00
67	92255	ZBKC	22/03/24	Mar/28	Running	FIT	555,000.00
68	92337	ZBKC	27/03/24	Mar/28	Running	FIT	555,000.00
69	92148	ZBKC	18/04/24	Apr-28	Running	FIT	555,000.00
70	92194	ZBKC	29/04/24	Apr/28	Running	FIT	555,000.00
71	92400	ZBKC	09/04/24	Apr/28	Running	FIT	555,000.00
72	92020	ZBKC	21/05/24	May/28	Running	FIT	555,000.00
73	92022	ZBKC	13/05/24	May/28	Running	FIT	555,000.00
74	92115	ZBKC	31/05/24	May/28	Running	FIT	555,000.00
75	92184	ZBKC	24/05/24	May/28	Running	FIT	555,000.00
76	92231	ZBKC	24/05/24	May/28	Running	FIT	555,000.00
77	92466	ZBKC	23/05/24	May/28	Running	FIT	555,000.00
78	92116	ZBKC	29/06/24	Jun/28	Running	FIT	555,000.00
79	92411	ZBKC	08/06/24	Jun/28	Running	FIT	555,000.00
80	92017	ZBKC	19/07/24	Jul/28	Running	FIT	555,000.00
81	92044	ZBKC	27/07/24	Jul/28	Running	FIT	555,000.00
82	92063	ZBKC	29/07/24	Jul/28	Running	FIT	555,000.00
83	92086	ZBKC	19/07/24	Jul/28	Running	FIT	555,000.00
84	92266	ZBKC	29/07/24	Jul/28	Running	FIT	555,000.00
85	92175	ZBKC	17/08/24	Aug/28	Running	FIT	555,000.00
86	92329	ZBKC	31/08/24	Aug/28	Running	FIT	555,000.00
87	92414	ZBKC	10/08/24	Aug/28	Running	FIT	555,000.00

**OUTSOURCING OF FREIGHT WAGONS**

88	92193	ZBKC	04/09/24	Sep/28	Running	FIT	555,000.00
89	92408	ZBKC	14/09/24	Sep/28	Running	FIT	555,000.00
90	92468	ZBKC	19/10/24	Oct/28	Running	FIT	555,000.00
91	92142	ZBKC	30/11/24	Nov/28	Running	FIT	555,000.00
92	92377	ZBKC	16/11/24	Nov/28	Running	FIT	555,000.00
93	92174	ZBKC	06/03/19	Mar/23	LHR Yard	POH	2,220,000.00
94	92280	ZBKC	01/03/19	Mar/23	MGPR Yard	POH	2,500,000.00
95	92324	ZBKC	25/03/19	Mar/23	MYP	POH	2,500,000.00
96	92386	ZBKC	11/03/19	Mar/23	LHR Yard	POH	2,500,000.00
97	92446	ZBKC	25/03/19	Mar/23	Running	POH	2,220,000.00
98	92277	ZBKC	12/04/19	Apr/23	MGPR Yard	POH	2,500,000.00
99	92326	ZBKC	17/04/19	Apr/23	Running	POH	2,220,000.00
100	92178	ZBKC	04/05/19	May/23	Running	POH	2,220,000.00
101	92303	ZBKC	06/05/19	May/23	Running	POH	2,220,000.00
102	92441	ZBKC	17/05/19	May/23	MYP	POH	2,220,000.00
103	92226	ZBKC	18/06/19	Jun/23	Running	POH	2,220,000.00
104	92399	ZBKC	29/06/19	Jun/23	Running	POH	2,220,000.00
105	92123	ZBKC	23/08/19	Aug/23	LHR Yard	POH	2,220,000.00
106	92210	ZBKC	31/10/19	Oct/23	Running	POH	2,220,000.00
107	92433	ZBKC	29/10/19	Oct/23	LHR Yard	POH	2,220,000.00
108	92358	ZBKC	11/11/19	Nov/23	Running	POH	2,220,000.00
109	92213	ZBKC	24/01/20	Jan/24	MGPC SHOP	POH	2,220,000.00
110	92064	ZBKC	19/08/20	Aug/24	LHR Yard	POH	2,220,000.00
111	92025	ZBKC	20/10/20	Oct/24	SMA	POH	2,220,000.00
112	92307	ZBKC	21/10/20	Oct/24	Running	POH	2,220,000.00
113	92372	ZBKC	22/10/20	Oct/24	SMA	POH	2,220,000.00
114	92415	ZBKC	22/10/20	Oct/24	Running	POH	2,220,000.00
115	92439	ZBKC	09/10/20	Oct/24	Running	POH	2,220,000.00
116	92238	ZBKC	28/11/20	Nov/24	SMA	POH	2,220,000.00
117	92007	ZBKC	22/12/20	Dec/24	MYP	POH	2,220,000.00
118	92128	ZBKC	05/12/20	Dec/24	Running	POH	2,220,000.00
119	92129	ZBKC	15/12/20	Dec/24	Running	POH	2,220,000.00
120	92261	ZBKC	15/12/20	Dec/24	LHR Yard	POH	2,220,000.00
121	92271	ZBKC	31/12/20	Dec/24	Running	POH	2,220,000.00
122	92002	ZBKC	01/01/21	Jan/25	Running	POH	2,220,000.00
123	92013	ZBKC	21/01/21	Jan/25	HDR Shop	POH	2,220,000.00
124	92048	ZBKC	23/01/21	Jan/25	Running	POH	2,220,000.00
125	92069	ZBKC	09/01/21	Jan/25	Running	POH	2,220,000.00
126	92083	ZBKC	22/01/21	Jan/25	Running	POH	2,500,000.00
127	92088	ZBKC	09/01/21	Jan/25	SMA	POH	2,220,000.00
128	92019	ZBKC	10/02/21	Feb/25	Running	POH	2,220,000.00

**OUTSOURCING OF FREIGHT WAGONS**

129	92095	ZBKC	08/02/21	Feb/25	Running	POH	2,220,000.00
130	92098	ZBKC	17/02/21	Feb/25	Running	POH	2,220,000.00
131	92108	ZBKC	11/02/21	Feb/25	Running	POH	2,220,000.00
132	92227	ZBKC	17/02/21	Feb/25	Running	POH	2,220,000.00
133	92247	ZBKC	16/02/21	Feb/25	Running	POH	2,220,000.00
134	92310	ZBKC	16/02/21	Feb/25	FSLD	POH	2,220,000.00
135	92322	ZBKC	15/02/21	Feb/25	MYP	POH	2,220,000.00
136	92047	ZBKC	17/03/21	Mar/25	Running	POH	2,220,000.00
137	92076	ZBKC	26/03/21	Mar/25	Running	POH	2,220,000.00
138	92309	ZBKC	24/03/21	Mar/25	Running	POH	2,220,000.00
139	92407	ZBKC	27/04/21	Apr/25	Running	POH	2,220,000.00
140	92029	ZBKC	17/05/21	May/25	Running	POH	2,220,000.00
141	92055	ZBKC	27/05/21	May/25	Running	POH	2,220,000.00
142	92410	ZBKC	17/05/21	May/25	SMA	POH	2,220,000.00
143	92222	ZBKC	29/08/23	Aug/27	MGPC SHOP	NR	1,260,000.00
144	92396	ZBKC	04/08/23	Aug/27	HDR Shop	NR	1,260,000.00
145	92263	ZBKC	18/08/23	Aug-27	Running	NR	1,310,000.00
146	92332	ZBKC	04/08/23	Aug/27	Running	NR	1,310,000.00
147	92234	ZBKC	03/08/23	Aug/27	Running	NR	1,610,000.00
148	92290	ZBKC	03/08/23	Aug/27	MYP	NR	1,610,000.00
149	92437	ZBKC	18/08/23	Aug-27	SMA	NR	2,210,000.00
150	92318	ZBKC	05/09/23	Sep/27	Running	NR	1,260,000.00
151	92015	ZBKC	30/09/23	Sep/27	Running	NR	1,310,000.00
152	92124	ZBKC	19/09/23	Sep/27	Running	NR	1,310,000.00
153	92068	ZBKC	27/09/23	Sep/27	Running	NR	1,610,000.00
154	92265	ZBKC	04/09/23	Sep-27	SMA	NR	2,210,000.00
155	92449	ZBKC	16/09/23	Sep-27	SMA	NR	2,210,000.00
156	92103	ZBKC	03/10/23	Oct/27	Running	NR	1,260,000.00
157	92463	ZBKC	14/10/23	Oct/27	Running	NR	1,260,000.00
158	92051	ZBKC	31/10/23	Oct/27	Running	NR	1,310,000.00
159	92281	ZBKC	06/10/23	Oct/27	Running	NR	1,310,000.00
160	92134	ZBKC	02/10/23	Oct/27	Running	NR	1,610,000.00
161	92345	ZBKC	13/10/23	Oct/27	Running	NR	1,610,000.00
162	92412	ZBKC	16/10/23	Oct/27	Running	NR	1,610,000.00
163	92169	ZBKC	03/10/23	Oct/27	SMA	NR	2,210,000.00
164	92354	ZBKC	07/11/23	Nov/27	Running	NR	1,210,000.00

**OUTSOURCING OF FREIGHT WAGONS**

165	92113	ZBKC	13/11/23	Nov/27	Running	NR	1,210,000.00
166	92319	ZBKC	20/11/23	Nov/27	KOT Yard	NR	1,260,000.00
167	92299	ZBKC	07/11/23	Nov/27	Running	NR	1,310,000.00
168	92314	ZBKC	10/11/23	Nov/27	LHR Yard	NR	1,610,000.00
169	92425	ZBKC	18/12/23	Dec-27	Running	NR	1,210,000.00
170	92162	ZBKC	16/12/23	Dec/27	Running	NR	1,210,000.00
171	92176	ZBKC	18/12/23	Dec-27	Running	NR	1,260,000.00
172	92216	ZBKC	16/12/23	Dec-27	Running	NR	1,260,000.00
173	92435	ZBKC	15/12/23	Dec-27	SMA	NR	1,360,000.00
174	92300	ZBKC	24/01/24	Jan/28	Running	NR	655,000.00
175	92122	ZBKC	20/01/24	Jan/28	SMA	NR	2,055,000.00
176	92224	ZBKC	19/02/24	Feb/28	Running	NR	655,000.00
177	92357	ZBKC	19/02/24	Feb/28	MYP	NR	705,000.00
178	92166	ZBKC	06/02/24	Feb/28	Running	NR	1,055,000.00
179	92382	ZBKC	17/02/24	Feb/28	Running	NR	1,055,000.00
180	92270	ZBKC	01/02/24	Feb/28	SMA	NR	2,055,000.00
181	92221	ZBKC	05/03/24	Mar/28	MYP	NR	705,000.00
182	92027	ZBKC	14/03/24	Mar/28	Running	NR	755,000.00
183	92232	ZBKC	29/03/24	Mar/28	Running	NR	755,000.00
184	92143	ZBKC	29/03/24	Mar/28	SMA	NR	2,055,000.00
185	92305	ZBKC	26/03/24	Mar/28	MYP	NR	2,055,000.00
186	92096	ZBKC	25/04/24	Apr/28	Running	NR	655,000.00
187	92359	ZBKC	30/04/24	Apr-28	MYP	NR	705,000.00
188	92347	ZBKC	08/04/24	Apr/28	Running	NR	1,055,000.00
189	92401	ZBKC	30/04/24	Apr-28	LHR Yard	NR	2,055,000.00
190	92160	ZBKC	15/05/24	May/28	Running	NR	1,055,000.00
191	92284	ZBKC	31/05/24	May/28	SMA	NR	2,055,000.00
192	92097	ZBKC	12/08/24	Aug/28	Running	NR	755,000.00
193	92328	ZBKC	21/10/24	Oct/28	Running	NR	1,055,000.00
194	92220	ZBKC	27/11/24	Nov/28	Running	NR	655,000.00
195	92311	ZBKC	30/08/23	Aug-27	MYP	DTN	1,610,000.00
196	92333	ZBKC	14/09/23	Sep/27	MYP	DTN	1,260,000.00
197	92381	ZBKC	26/09/23	Sep/27	MYP	DTN	1,610,000.00
198	92135	ZBKC	27/04/24	Apr-28	MYP	DTN	1,055,000.00
199	92223	ZBKC	21/03/24	Mar/28	MYP	DTN	1,055,000.00
200	92212	ZBKC	16/01/24	Jan/28	KYC S/L	DTN	705,000.00
<b>TOTAL AMOUNT Rs.</b>							<b>270,890,000.00</b>
<b>GRAND TOTAL OF ZBKC &amp; ZBFC IN RUPEES</b>							<b>512,410,000.00</b>

**OUTSOURCING OF FREIGHT WAGONS**

<b>GRAND TOTAL OF ZBKC &amp; ZBFC IN MILLION</b>	<b>512.41</b>
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**ZBFC**

<b>POSITION OF ZBFC LYING AT IN OPERATING DIVISION</b>								
<b>S. #</b>	<b>Wagon No.</b>	<b>Code</b>	<b>P/Date</b>	<b>R/Date</b>	<b>Lying At</b>	<b>Status</b>	<b>Remarks</b>	<b>Estimated Cost for Repair</b>
1	90144	ZBFC	16/03/23	Mar/27	Running	FIT		1,000,000.00
2	90157	ZBFC	28/03/23	Mar-27	Running	FIT		1,000,000.00
3	90204	ZBFC	15/03/23	Mar/27	Running	FIT		1,000,000.00
4	90233	ZBFC	24/03/23	Mar/27	Running	FIT		1,000,000.00
5	90118	ZBFC	03/04/23	Apr/27	Running	FIT		1,000,000.00
6	90154	ZBFC	12/04/23	Apr/27	Running	FIT		1,000,000.00
7	90184	ZBFC	27/04/23	Apr/27	Running	FIT		1,000,000.00
8	90220	ZBFC	26/04/23	Apr/27	Running	FIT		1,000,000.00
9	90266	ZBFC	06/04/23	Apr/27	Running	FIT		1,000,000.00
10	90007	ZBFC	30/05/23	May/27	Running	FIT		1,000,000.00
11	90020	ZBFC	13/05/23	May/27	Running	FIT		1,000,000.00
12	90064	ZBFC	09/05/23	May/27	Running	FIT		1,000,000.00
13	90008	ZBFC	12/06/23	Jun/27	Running	FIT		1,000,000.00
14	90058	ZBFC	02/06/23	Jun/27	Running	FIT		1,000,000.00
15	90113	ZBFC	12/06/23	Jun/27	Running	FIT		1,000,000.00
16	90117	ZBFC	03/06/23	Jun/27	Running	FIT		1,000,000.00
17	90119	ZBFC	14/06/23	Jun/27	Running	FIT		1,000,000.00
18	90156	ZBFC	09/06/23	Jun/27	Running	FIT		1,000,000.00
19	90171	ZBFC	13/06/23	Jun/27	Running	FIT		1,000,000.00
20	90183	ZBFC	07/06/23	Jun/27	Running	FIT		1,000,000.00
21	90186	ZBFC	03/06/23	Jun/27	Running	FIT		1,000,000.00
22	90196	ZBFC	07/06/23	Jun/27	Running	FIT		1,000,000.00
23	90198	ZBFC	05/06/23	Jun/27	Running	FIT		1,000,000.00
24	90208	ZBFC	12/06/23	Jun/27	Running	FIT		1,000,000.00
25	90219	ZBFC	03/06/23	Jun/27	Running	FIT		1,000,000.00
26	90228	ZBFC	22/06/23	Jun/27	Running	FIT		1,000,000.00
27	90237	ZBFC	12/06/23	Jun/27	Running	FIT		1,000,000.00
28	90241	ZBFC	22/06/23	Jun/27	Running	FIT		1,000,000.00
29	90249	ZBFC	08/06/23	Jun/27	Running	FIT		1,000,000.00
30	90006	ZBFC	04/07/23	Jul/27	Running	FIT		1,000,000.00
31	90012	ZBFC	19/07/23	Jul/27	Running	FIT		1,000,000.00
32	90015	ZBFC	17/07/23	Jul/27	Running	FIT		1,000,000.00
33	90078	ZBFC	19/07/23	Jul/27	Running	FIT		1,000,000.00
34	90112	ZBFC	04/07/23	Jul/27	Running	FIT		1,000,000.00
35	90141	ZBFC	31/07/23	Jul/27	Running	FIT		1,000,000.00
36	90180	ZBFC	18/07/23	Jul/27	Running	FIT		1,000,000.00
37	90182	ZBFC	27/07/23	Jul/27	Running	FIT		1,000,000.00
38	90190	ZBFC	15/07/23	Jul/27	Running	FIT		1,000,000.00
39	90205	ZBFC	19/07/23	Jul/27	Running	FIT		1,000,000.00

**OUTSOURCING OF FREIGHT WAGONS**

40	90227	ZBFC	19/07/23	Jul/27	Running	FIT		1,000,000.00
41	90235	ZBFC	18/07/23	Jul/27	Running	FIT		1,000,000.00
42	90269	ZBFC	18/07/23	Jul/27	Running	FIT		1,000,000.00
43	90275	ZBFC	04/07/23	Jul/27	Running	FIT		1,000,000.00
44	90019	ZBFC	16/08/23	Aug/27	Running	FIT		1,000,000.00
45	90097	ZBFC	05/08/23	Aug/27	Running	FIT		1,000,000.00
46	90178	ZBFC	16/08/23	Aug/27	Running	FIT		1,000,000.00
47	90188	ZBFC	19/08/23	Aug/27	Running	FIT		1,000,000.00
48	90199	ZBFC	21/08/23	Aug/27	Running	FIT		1,000,000.00
49	90207	ZBFC	08/08/23	Aug/27	Running	FIT		1,000,000.00
50	90026	ZBFC	11/09/23	Sep/27	Running	FIT		1,000,000.00
51	90027	ZBFC	02/09/23	Sep/27	Running	FIT		1,000,000.00
52	90034	ZBFC	20/09/23	Sep/27	Running	FIT		1,000,000.00
53	90042	ZBFC	13/09/23	Sep-27	Running	FIT		1,000,000.00
54	90096	ZBFC	13/09/23	Sep/27	Running	FIT		1,000,000.00
55	90111	ZBFC	20/09/23	Sep-27	Running	FIT		1,000,000.00
56	90143	ZBFC	20/09/23	Sep/27	Running	FIT		1,000,000.00
57	90185	ZBFC	14/09/23	Sep-27	Running	FIT		1,000,000.00
58	90003	ZBFC	16/10/23	Oct/27	Running	FIT		1,000,000.00
59	90072	ZBFC	17/10/23	Oct/27	Running	FIT		1,000,000.00
60	90104	ZBFC	27/10/23	Oct/27	Running	FIT		1,000,000.00
61	90109	ZBFC	31/10/23	Oct/27	Running	FIT		1,000,000.00
62	90174	ZBFC	31/10/23	Oct/27	Running	FIT		1,000,000.00
63	90258	ZBFC	12/10/23	Oct/27	Running	FIT		1,000,000.00
64	90276	ZBFC	21/10/23	Oct/27	Running	FIT		1,000,000.00
65	90017	ZBFC	12/10/23	Oct/27	Running	FIT	ALL BRAKE GEAR FITTINGS MISSING	1,000,000.00
66	90016	ZBFC	30/11/23	Nov/27	Running	FIT		1,000,000.00
67	90046	ZBFC	23/11/23	Nov/27	Running	FIT		1,000,000.00
68	90074	ZBFC	22/11/23	Nov/27	Running	FIT		1,000,000.00
69	90087	ZBFC	24/11/23	Nov/27	Running	FIT		1,000,000.00
70	90090	ZBFC	08/11/23	Nov/27	Running	FIT		1,000,000.00
71	90105	ZBFC	08/11/23	Nov/27	Running	FIT		1,000,000.00
72	90114	ZBFC	13/11/23	Nov/27	Running	FIT		1,000,000.00
73	90139	ZBFC	29/11/23	Nov/27	Running	FIT		1,000,000.00
74	90209	ZBFC	24/11/23	Nov/27	Running	FIT		1,000,000.00
75	90231	ZBFC	08/11/23	Nov/27	Running	FIT		1,000,000.00
76	90236	ZBFC	23/11/23	Nov/27	Running	FIT		1,000,000.00
77	90021	ZBFC	29/01/24	Jan/28	Running	FIT		500,000.00
78	90045	ZBFC	30/01/24	Jan/28	Running	FIT		500,000.00
79	90057	ZBFC	11/01/24	Jan/28	Running	FIT		500,000.00
80	90122	ZBFC	30/01/24	Jan/28	Running	FIT		500,000.00
81	90146	ZBFC	13/01/24	Jan/28	Running	FIT		500,000.00
82	90068	ZBFC	12/02/24	Feb/28	Running	FIT		500,000.00
83	90061	ZBFC	10/02/24	Feb/28	Running	FIT	Swich off	500,000.00

**OUTSOURCING OF FREIGHT WAGONS**

84	90009	ZBFC	15/03/24	Mar/28	Running	FIT		500,000.00
85	90030	ZBFC	09/03/24	Mar/28	Running	FIT		500,000.00
86	90056	ZBFC	30/03/24	Mar/28	Running	FIT		500,000.00
87	90063	ZBFC	18/03/24	Mar/28	Running	FIT		500,000.00
88	90168	ZBFC	27/03/24	Mar/28	Running	FIT		500,000.00
89	90217	ZBFC	09/03/24	Mar/28	Running	FIT		500,000.00
90	90022	ZBFC	30/03/24	Mar/28	Running	FIT	6 BK SHOE MISSING/P AINTING WORK REQUIRED	500,000.00
91	90035	ZBFC	30/04/24	Apr/28	Running	FIT		500,000.00
92	90040	ZBFC	02/04/24	Apr/28	Running	FIT		500,000.00
93	90043	ZBFC	04/04/24	Apr/28	Running	FIT		500,000.00
94	90084	ZBFC	25/04/24	Apr-28	Running	FIT		500,000.00
95	90107	ZBFC	22/04/24	Apr-28	Running	FIT		500,000.00
96	90134	ZBFC	27/04/24	Apr-28	Running	FIT		500,000.00
97	90138	ZBFC	30/04/24	Apr/28	Running	FIT		500,000.00
98	90189	ZBFC	19/04/24	Apr/28	Running	FIT		500,000.00
99	90240	ZBFC	26/04/24	Apr-28	Running	FIT		500,000.00
100	90278	ZBFC	02/04/24	Apr/28	Running	FIT		500,000.00
101	90169	ZBFC	02/04/24	Apr/28	Running	FIT		500,000.00
102	90028	ZBFC	29/05/24	May/28	Running	FIT		500,000.00
103	90029	ZBFC	08/05/24	May/28	Running	FIT		500,000.00
104	90038	ZBFC	30/05/24	May/28	Running	FIT		500,000.00
105	90054	ZBFC	17/05/24	May/28	Running	FIT		500,000.00
106	90103	ZBFC	08/05/24	May/28	Running	FIT		500,000.00
107	90194	ZBFC	29/05/24	May/28	Running	FIT		500,000.00
108	90206	ZBFC	16/05/24	May/28	Running	FIT		500,000.00
109	90251	ZBFC	25/05/24	May/28	Running	FIT		500,000.00
110	90253	ZBFC	16/05/24	May/28	Running	FIT		500,000.00
111	90001	ZBFC	12/06/24	Jun/28	Running	FIT		500,000.00
112	90125	ZBFC	25/06/24	Jun/28	Running	FIT		500,000.00
113	90011	ZBFC	01/07/24	Jul/28	Running	FIT		500,000.00
114	90170	ZBFC	24/07/24	Jul/28	Running	FIT		500,000.00
115	90049	ZBFC	19/09/24	Sep/28	Running	FIT		500,000.00
116	90005	ZBFC	30/11/24	Nov/28	Running	FIT		500,000.00
117	90047	ZBFC	22/11/24	Nov/28	Running	FIT		500,000.00
118	90248	ZBFC	03/04/19	Apr/23	LHR Yard	POH	01 slack adjustor , 02 knuckle , all under gear missing wheel defective	2,000,000.00
119	90197	ZBFC	08/04/19	Apr/23	MGPR Yard	POH	D/Valve & under gear missing	2,500,000.00

**OUTSOURCING OF FREIGHT WAGONS**

120	90192	ZBFC	16/05/19	May/23	MGPR Yard	POH	D/Valve & under gear missing	2,500,000.00
121	90081	ZBFC	03/06/19	Jun/23	Running	POH		2,000,000.00
122	90088	ZBFC	28/09/19	Sep/23	Running	POH		2,000,000.00
123	90265	ZBFC	13/09/19	Sep/23	LHR Yard	POH	01 knuckle , 06 twist lock missing & 02 wheel sharp	2,000,000.00
124	90055	ZBFC	25/09/19	Sep/23	MGPR Yard	POH	D/Valve & under gear missing	2,500,000.00
125	90002	ZBFC	07/10/19	Oct/23	MYP	POH	Distributor Valve missing	2,500,000.00
126	90059	ZBFC	01/11/19	Nov/23	Running	POH	Under gear fittig mising	2,000,000.00
127	90077	ZBFC	23/11/19	Nov/23	Running	POH		2,000,000.00
128	90085	ZBFC	31/12/19	Dec/23	Running	POH		2,000,000.00
129	90172	ZBFC	15/01/20	Jan/24	KYC	POH		2,000,000.00
130	90234	ZBFC	24/01/20	Jan/24	LHR Yard	POH	Brake cylinder broken , 02 knuckle with pin & under gear missing	2,000,000.00
131	90052	ZBFC	22/02/20	Feb/24	Running	POH		2,000,000.00
132	90106	ZBFC	12/02/20	Feb/24	Running	POH		2,000,000.00
133	90224	ZBFC	11/02/20	Feb/24	Running	POH		2,000,000.00
134	90044	ZBFC	15/07/20	Jul/24	MYP	POH	ARRIVED BY UP-DVM- SPL ON 8- 12-2024	2,000,000.00
135	90193	ZBFC	02/09/20	Sep/24	Running	POH		2,000,000.00
136	90013	ZBFC	21/10/20	Oct/24	Running	POH	ALL BRAKE GEAR FITTINGS MISSING	2,000,000.00
137	90073	ZBFC	08/10/20	Oct/24	Running	POH		2,000,000.00
138	90158	ZBFC	21/10/20	Oct/24	LHR Yard	POH	knuckle missing & under gear mising	2,000,000.00
139	90203	ZBFC	19/10/20	Oct/24	MYP	POH	Distributor Valve missing	2,500,000.00
140	90024	ZBFC	03/12/20	Dec/24	Running	POH		2,000,000.00
141	90092	ZBFC	12/12/20	Dec/24	Running	POH		2,000,000.00
142	90126	ZBFC	19/12/20	Dec/24	Running	POH		2,000,000.00

**OUTSOURCING OF FREIGHT WAGONS**

143	90260	ZBFC	04/12/20	Dec/24	LHR Yard	POH	01 knuckle with pin , 02 push, 01 control rod, 01 floating lever missing	2,000,000.00
144	90004	ZBFC	31/01/20	Jan/25	Running	POH		2,000,000.00
145	90051	ZBFC	18/01/21	Jan/25	LHR Yard	POH	02 wheel defective, D/Valve defective, 02 knuckle with pin missing	2,000,000.00
146	90070	ZBFC	08/01/21	Jan/25	Running	POH		2,000,000.00
147	90094	ZBFC	16/01/21	Jan/25	Running	POH		2,000,000.00
148	90140	ZBFC	20/01/21	Jan/25	Running	POH		2,000,000.00
149	90148	ZBFC	06/01/21	Jan/25	Running	POH		2,000,000.00
150	90181	ZBFC	30/01/21	Jan/25	Running	POH		2,000,000.00
151	90225	ZBFC	30/01/21	Jan/25	Running	POH		2,000,000.00
152	90261	ZBFC	09/01/21	Jan/25	Running	POH		2,000,000.00
153	90280	ZBFC	09/01/21	Jan/25	LHR Yard	POH	01 push rod, 02 floating lever, 02 pull rod missing, wheel defective	2,000,000.00
154	90014	ZBFC	20/02/21	Feb/25	LHR Yard	POH	Brake Gear Missing	2,000,000.00
155	90147	ZBFC	24/02/21	Feb/25	Running	POH		2,000,000.00
156	90165	ZBFC	24/02/21	Feb/25	Running	POH	1 BK SHOE,BK CYLINDER DEFECTIVE & CONDITION OF BODY AND FLOOR OK	2,000,000.00
157	90244	ZBFC	06/02/21	Feb/25	Running	POH		2,000,000.00
158	90250	ZBFC	01/03/21	Mar/25	Running	POH		2,000,000.00
159	90243	ZBFC	06/04/21	Apr/25	Running	POH		2,000,000.00
160	90023	ZBFC	27/05/21	May/25	Running	POH	ALL BK GEAR FITTINGS MISSING & CONDITION OF BODY RUSTY	2,000,000.00

**OUTSOURCING OF FREIGHT WAGONS**

161	90120	ZBFC	25/05/21	May/25	Running	POH		2,000,000.00
162	90161	ZBFC	22/05/21	May/25	Running	POH	Under gear fitting missing	2,000,000.00
163	90032	ZBFC	24/05/21	May/25	Running	POH	ALL BRAKE GEAR FITTING & D.VALVE MISSING/O K	2,500,000.00
164	90037	ZBFC	09/06/21	Jun/25	Running	POH		2,000,000.00
165	90116	ZBFC	14/06/21	Jun/25	SMA	POH	Brake Gear Missing	2,000,000.00
166	90031	ZBFC	04/06/21	Jun/25	Running	POH	D/VALVE MISSING & CONDITION OF BODY PAINT RUSTY AND DULL	2,500,000.00
167	90067	ZBFC	05/06/21	Jun/25	MGPR Yard	POH	D/Valve & under gear missing	2,500,000.00
168	90163	ZBFC	09/05/23	May/27	MYP	NR	Under gear missing	1,200,000.00
169	90211	ZBFC	09/05/23	May/27	MYP	NR	CONDITION OF BODY RUSTY, Under Gear Missing	1,200,000.00
170	90270	ZBFC	27/05/23	May/27	SMA	NR	01 knuckle , 06 twist lock missing & 02 wheel sharp	1,250,000.00
171	90256	ZBFC	10/06/23	Jun/27	Running	NR	Brake Gear Missing	1,200,000.00
172	90080	ZBFC	16/06/23	Jun/27	Running	NR	PAINTING WORK REQUIRED	1,200,000.00
173	90160	ZBFC	03/06/23	Jun/27	Running	NR	6 BK SHOE,4 F/L MISSING & CONDITION OGF BODY RUSTY AND PAINTING WORK REQUIRED	1,200,000.00
174	90262	ZBFC	08/06/23	Jun/27	Running	NR	(Switch Off) Under Gear missing	1,700,000.00
175	90127	ZBFC	22/06/23	Jun/27	Running	NR	Swich off	1,500,000.00

**OUTSOURCING OF FREIGHT WAGONS**

176	90200	ZBFC	13/06/23	Jun/27	Running	NR	ALL BK GEAR ,D/VALVE MISSING	1,650,000.00
177	90232	ZBFC	07/06/23	Jun/27	SMA	NR	6 BK SHOE & D/VAVE MISSING	1,650,000.00
178	90086	ZBFC	27/07/23	Jul/27	KWL	NR	D/ valve defective, wheel defective & under gear missing	1,250,000.00
179	90152	ZBFC	27/07/23	Jul/27	SMA	NR	ARRIVED BY UP-DVM-SPL ON 8-12-2024	1,250,000.00
180	90247	ZBFC	18/07/23	Jul/27	SMA	NR	ALL BRAKE GEAR FITTING MISSING,WHEEL NO.5 HOLLOW TYRE	1,400,000.00
181	90187	ZBFC	10/08/23	Aug/27	Running	NR	ALL BRAKE GEAR FITTINGS MISSING	1,150,000.00
182	90069	ZBFC	16/08/23	Aug-27	Running	NR	Brake Gear Missing/PAINTING WORK REQUIRED	1,200,000.00
183	90133	ZBFC	21/08/23	Aug/27	Running	NR	Brake Gear Missing, 01 Wheel Sharp flange	1,200,000.00
184	90212	ZBFC	24/08/23	Aug/27	Running	NR	08 brake shoe missing, truss bar broken (Dummy)	1,200,000.00
185	90195	ZBFC	30/09/23	Sep/27	Running	NR	CONDITION OF BODY RUSTY	1,200,000.00
186	90215	ZBFC	16/10/23	Oct/27	Running	NR	CONDITION OF BODY RUSTY, Under Gear Missing	1,170,000.00

**OUTSOURCING OF FREIGHT WAGONS**

187	90048	ZBFC	03/10/23	Oct/27	LHR Yard	NR	Under gear missing & wheel defective	1,550,000.00
188	90257	ZBFC	07/10/23	Oct/27	LHR Yard	NR	01 slack adjustor , 02 knuckle , all under gear missing wheel defective	1,550,000.00
189	90166	ZBFC	01/11/23	Nov/27	KOT Yard	NR	Truss bar bent, under gear missing	1,200,000.00
190	90179	ZBFC	24/11/23	Nov/27	Running	NR	(Switch Off) Under Gear missing	1,150,000.00
191	90091	ZBFC	03/11/23	Nov/27	LHR Yard	NR	D/ valve defective, wheel defective & under gear missing	1,550,000.00
192	90239	ZBFC	23/11/23	Nov/27	LHR Yard	NR	01 slack adjustor , 02 knuckle , all under gear missing wheel defective	1,550,000.00
193	90267	ZBFC	30/11/23	Nov/27	MYP	NR	Distributor Valve missing	1,500,000.00
194	90128	ZBFC	05/10/23	Oct/27	HDR Shop	NR		1,200,000.00
195	90177	ZBFC	24/02/24	Feb/28	Running	NR	(Switch Off) D/Valve Missing & under gear missing	1,150,000.00
196	90039	ZBFC	05/03/24	Mar/28	Running	NR	Under gear missing	700,000.00
197	90089	ZBFC	09/04/24	Apr-28	LHR Yard	NR	01 knuckle with pin missing, Brake Gear Missing	1,050,000.00
198	90263	ZBFC	30/05/24	May/28	KWL	NR	Brake Gear Missing	700,000.00
199	90095	ZBFC	21/05/24	May/28	Running	NR	ALL BK GEAR	700,000.00

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**OUTSOURCING OF FREIGHT WAGONS**

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							FITTINGS MISSING & CONDITION OF BODY AND FLOOR OK	
200	90050	ZBFC	11/06/24	Jun/28	Running	NR	ALL BK GEAR FITTINGS MISSING	700,000.00
<b>TOTAL AMOUNT</b>								<b>241,520,000.00</b>

**Annexure-C**  
**Financial Soundness**  
**(Documentary evidence is enclosed herewith)**

<b>Financial Year</b>	<b>Name of Bank</b>	<b>Turnover</b>